



Association of Educational
PURCHASING AGENCIES

PURCHASE PERIOD:
March 1, 2023 - February 29, 2024

www.aepacoop.org

NATIONALLY BID

LOCALLY AWARDED

www.ocepc.org



BUYING PROCEDURES

Contact the successful vendors listed in this flyer for their AEPA pricing and discounts. All vendors are fully bonded and have met all bidding requirements in the State of Ohio.

Athletic Equipment & Supplies

Flaghouse, Inc.
Partac Peat Corporation/Beam Clay®
School Specialty, LLC

Athletic Field Lighting

Hellas Construction, Inc.

Copiers & Related Services

Konica Minolta Business Solutions
USA, Inc.
Kycocera Document Solutions of
America

Custodial Equipment & Supplies Catalog

Busch Systems International, Inc.
Hillyard, Inc.

Digital Display Solutions

Daktronics, Inc.

Digital Resources & Instructional Materials

Complete Book and Media Supply
Imagination Station, Inc. dba Istation
Mackin Educational Resources

Disaster Recovery Remediation Services

BMS CAT, LLC
ServiceMaster of St. Cloud, Inc.
Signal Restoration Services

E-Rate Consulting Services

E-Rate Elite Services, Inc.
Kellogg & Sovereign Consulting
Solix, Inc.
Tel/Logic, Inc. dba E-Rate Central

Facility Management Software

Brightly (formerly Dude Solutions)

Furniture Catalog

AmTab Manufacturing Corporation
Demco, Inc.
Lakeshore Learning Materials, LLC
MeTEOR Education
National Business Furniture
School Specialty, LLC

Hardwood & Synthetic Flooring

Sport Surfaces Distributing, Inc.

Health and Wellness

Medicaleshop, Inc.
School Health Corporation
TinyEye Technologies Corporation

HVAC Systems

Carrier Corporation
Flaghouse, Inc.

***Industrial Arts & Career Tech
Supplies Catalog***

Blick Art Materials
Midwest Technology Products
Pitsco Education, LLC

Kitchen Equipment

Hubert

***Lawn and Grounds Keeping
Equipment & Supplies***

Bobcat Company
Husqvarna Professional Products, Inc.

LED Lighting

Facilities Solutions Group

Maintenance, Repair & Operations

Ameresco, Inc.
Best Plumbing Specialties, Inc.
Lawson Products
Liftnow Automotive Equipment Corp.

***Mobile/Cellular Connectivity
Solutions***

Kajeet, Inc.

Office Supplies and Equipment

Quill.com

Playground Recreation Structures

Kompan, Inc.
Playcraft Systems
Romtec, Inc.

Roofing & Related Services

TREMCO/Weatherproofing
Technologies, Inc.

***School &
Instructional Supply Catalog***

Blick Art Materials
Flaghouse, Inc.
Just Right Reader, Inc.
Lakeshore Learning Materials LLC
Quill.com
School Specialty, LLC

Security Solutions

Centegix
DLD Technologies Corp (Deladeo)

Synthetic Turf & Court Surfaces

AstroTurf Corporation
FieldTurf USA, Inc.
Hellas Construction, Inc.
The Motz Group
Shaw Integrated & Turf Solutions
Sport Surfaces Distributing, Inc.
Sprinturf

Technology Buyback

Total Technology Results

Technology Catalog

CDW Government, LLC

Vehicles

Phil Long Dealerships
Melloy Brothers Enterprises, Inc.



ATHLETIC EQUIPMENT & SUPPLIES

#023-G

Flaghouse, Inc.

www.flaghouse.com/AEPAvendor

Contacts: Daniel Ficca, 800-265-6900, ext. 4765

dficca@flaghouse.com

Partac Peat Corporation/Beam Clay®

www.beamclay.com/aepa

Contact: Denise Pierce, Bid Manager

Ph: 800-247-BEAM (2326)

ocepc@beamclay.com

School Specialty, LLC

<https://select.schoolspecialty.com/aepa-co-op>

Contact: Holly Stoots

Ph: 567-241-2711

holly.stoots@schoolspecialty.com

ATHLETIC FIELD & RECREATIONAL LIGHTING

#021-A

Hellas Construction, Inc.

www.hellasconstruction.com

Contact: Ruth Hawley

Ph: 512-250-2910

rhawley@hellasconstruction.com

COPIERS & RELATED SERVICES

#021-C

Konica Minolta Business Solutions USA, Inc.

www.kmbs.konicaminolta.us/kmbs/microsites/aepa/detail/ohio

Contact: Brett Peters

Ph: 614-271-8445

bpeters@kmbs.konicaminolta.us

Kyocera Document Solutions of America

www.kyoceragov.com/aepa

Contact: J. Dan Woolly

Ph: 214-557-5207

dan.woolly@da.kyocera.com

CUSTODIAL EQUIPMENT & SUPPLIES CATALOG

#023-B

Busch Systems International, Inc.

www.buschsystems.com

Contacts: Michelle Dunn

Ph: 800-565-9931

michelled@buschsystems.com

Hillyard, Inc.

www.hillyard.com

Contact: Keith Jones, Ohio Valley Regional Sales Director

Ohio Contacts: Lisa Trice, 614-205-4548

Southern Ohio District Sales Manager

Keith Martin, 419-565-3407

Northern Ohio District Sales Manager

Cell: 859-629-5548

kjones@hillyard.com

ltrice@hillyard.com

hkmartin@hillyard.com

DIGITAL DISPLAY SOLUTIONS

#020-F

Daktronics, Inc.

www.daktronics.com

Contacts: William Batt (Western OH), 614-905-9009
Adam Miller (Northern OH), 330-316-9949

william.batt@daktronics.com
adam.l.miller@daktronics.com

DIGITAL RESOURCES & INSTRUCTIONAL MATERIALS

#020-C

Complete Book and Media Supply

https://completebook.com/aepa/register

Contact: Kendall Montiegel

Ph: 800-986-1775, ext. 105
kendall@completebook.com

Imagination Station, Inc. dba Istation

www.istation.com

Contact: Andrea Losure

Ph: 269-760-6311
andrea.losure@istation.com

Mackin Educational Resources

www.mackin.com

Contacts: Tim Kane, Sales Consultant

Ph: 800-245-9540
tim.kane@mackin.com
Cell: 502-565-5036

DISASTER RECOVERY REMEDIATION SERVICES

#021.5-B

BMS CAT, LLC

www.bmscat.com

Contacts: Taylor White

24-Hr Emergency Response 877-730-1948
Ph: 346-275-9320
twhite@bmsmanagement.com

ServiceMaster of St. Cloud, Inc.

www.servicemasterps.com

Contact: Wayne Semerad, National Account Manager

Ph: 320-345-1902
waynes@svmps.com

Signal Restoration Services

www.signalrestoration.com

Contacts: Keith Knightly, 973-222-2925
National Sales Manager
Keith Hemmer, 703-980-0753
Chief Business Development Officer

To Order: oncall@signalrestoration.com
kknighly@signalrestoration.com
khemmer@signalrestoration.com

E-RATE CONSULTING SERVICES

#021.5-C

E-Rate Elite Services, Inc.

www.erateelite.com

Contact: Garnet Person
Contract Manager

Ph: 410-902-5800, ext. 152
gperson@erateelite.com

Kellogg & Sovereign Consulting

www.kelloggllc.com

Contact: Jason Ramey, CEO, 832-746-5370

Ph: 580-332-1444
jramey@kelloggllc.com

Solix, Inc.

www.solixinc.com

Contact: Eric Seguin, Senior VP, 973-581-7676

Ph: 973-581-7600
eric.seguin@solixinc.com

Tel/Logic Inc. dba E-Rate Central

www.e-ratecentral.com

Contact: Julieanne Himsworth, Procurement Spec.

Ph: 516-801-7885
jhimsworth@e-ratecentral.com

FACILITY MANAGEMENT SOFTWARE

#020-D

Brightly (formerly Dude Solutions)

www.brightlysoftware.com

Contact: Matt Hibbard, 919-459-3347
Marissa Lambert, 919-674-8738

matthew.hibbard@brightlysoftware.com
marissa.lambert@brightlysoftware.com

FURNITURE CATALOG

#022-A

AmTab Manufacturing Corporation

www.amtab.com

Contact: Daniel Foot, Manager-Education Partnerships

Ph: 630-301-7600
daniel.foot@amtab.com

Demco, Inc.

Contact: Kristopher Snow, 866-558-9068
Contract Administrator
McKenzie Encarnacion, 800-462-8709, ext. 2785
Inside Sales Specialist

contracts@demco.com
quotes@demco.com

Lakeshore Learning Materials, LLC

<https://aepacoop.org/directory/name/lakeshore-equipment/>

Contact: John French
Senior Regional Manager-OH

Ph: 614-403-9961
jfrench@lakeshorelearning.com

MeTEOR Education

www.meteoreducation.com

Contact: Caroline Smith, Dir. of Strategic Sourcing

Ph: 352-416-1323
csmith@meteoreducation.com

National Business Furniture

www.nationalbusinessfurniture.com
Contacts: Patty McClain

Ph: 800-558-1010, ext. 3657
pattym@nbf.com

School Specialty, LLC

https://select.schoolspecialty.com/aepa-co-op
Contacts: Holly Stoots

Ph: 567-241-2711
holly.stoots@schoolspecialty.com

HARDWOOD & SYNTHETIC FLOORING **#021-B**

Sport Surfaces Distributing, Inc.

www.sport-surfaces.com
Contact: Carrie Martin

Ph: 484-883-77498
cmartin@millersports.com

HEALTH AND WELLNESS **#022-B**

Medicaleshop, Inc.

www.medicaleshop.com
Contact: Sahib Ali, Regional Sales Manager

Ph: 860-946-6089
orders@medicaleshop.com

School Health Corporation

www.schoolhealth.com/aepa
Contacts: Kristi Leahy, Sr. Inside Sales Rep.
Jennifer Lovell, Nat'l. Contract Mgr.

Ph: 630-339-7943
kleahy@schoolhealth.com
Ph: 630-33907933
jlovell@schoolhealth.com

TinyEye Technologies Corporation

www.tinyEYE.com
Contact: Patricia Locker, National Account Executive

Cell: 403-369-3705
patricia.locker@tinyeye.com

HVAC SYSTEMS **#021.75**

Carrier Corporation

www.carrier.com/K-12
Contact: Terrence Claybrone
K-12 Sr. Manager Business Development North America

Ph: 239-295-6177
terrence.claybrone1@carrier.com
Cell: 248-217-9374

Flaghouse, Inc.

www.flaghouse.com/AEPAvendor
Contact: Daniel Ficca

Ph: 800-265-6900, ext. 4765
dficca@flaghouse.com

INDUSTRIAL ARTS & CAREER TECH SUPPLIES CATALOG

#022.5-B

Blick Art Materials

www.dickblick.com - Discount Code QD20AEP

Ph: 800-447-8192

Contact: Natalie Ingle, Contract & Bid Specialist

regionquotes@dickblick.com

Midwest Technology Products

www.midwesttechnology.com

Ph: 800-831-5904, ext. 3120

Contact: Sarah Cruz, Contract Manager

scruz@midwesttechnology.com

Pitsco Education, LLC

www.pitsco.com - Use Promo Code AEPACTE

Ph: 800-835-0686, ext. 7036

Contact: Brandon Brill, Cell: 620-875-2876

bbrill@pitsco.com

KITCHEN EQUIPMENT

#022.5-C

Hubert

www.hubert.com

Ph: 513-367-8858

Contact: Karen Waldron, Equipment Specialist

kwaldron@hubert.com

Cell: 276-970-0195

LAWN AND GROUNDS KEEPING EQUIPMENT & SUPPLIES

#020-E

Bobcat Company

www.bobcat.com

Ph: 701-261-5041

Contact: Barry Hanson

barry.hanson@doosan.com

Husqvarna Professional Products, Inc.

www.husqvarna.com

Ph: 704-534-0208

Contact: Frank Mitchell

frank.mitchell@husqvarnagroup.com

LED LIGHTING

#022-E

Facilities Solutions Group

fsg.com/aepa/

Ph: 732-826-6100

Contact: Alyssa Cignarella, 410-375-4914

aepa@fsg.com

MAINTENANCE, REPAIR & OPERATIONS

#023-A

Ameresco, Inc.

www.ameresco.com

Contact: Mark Himmel

Ph: 614-935-0041

mhimmel@ameresco.com

Best Plumbing Specialties, Inc.

www.bestplumbingspecialties.com

Contact: Ian Lynch

Account Manager, Columbus

Ph: 614-318-5645
ilynch@bestplumbingonline.com

Jake Moore

Account Manager, Cincinnati/Dayton

Ph: 513-222-4216
jmoore@bestplumbingonline.com

Frank Burkacki

Account Manager, Cleveland

Cell: 440-655-1904
fburkacki@bestplumbingonline.com

Lawson Products

www.lawsonproducts.com

Contact: Sage Chandler

Ph: 709-313-2852
sage.chandler@lawsonproducts.com

Liftnow Automotive Equipment Corp.

www.liftnow.com

Contact: Paul Stern

Ph: 914-424-3479
pjsstern@liftnow.com

MOBILE/CELLULAR CONNECTIVITY SOLUTIONS

#021.5-D

Kajeet, Inc.

www.kajeet.com

Contact: Lynn Introcaso, Education Sales Executive

Ph: 703-851-6630
lintrocaso@kajeet.com

OFFICE SUPPLIES & EQUIPMENT

#023-C

Quill.com

www.quill.com

Contact: Samra Cejvan

Ph: 847-876-4266
samra.cejvan@quill.com
Customer Relations: 800-789-7020

PLAYGROUND RECREATION STRUCTURES

#019.5-B

Kompan, Inc.

www.kompan.us

Contact: Amy DeNuzzio

Ph: 800-426-9788
ussales@kompan.com

Playcraft Systems

www.playcraftsystems.com

Contact: Kyle Fauley

sales@playcraftsystems.com

Romtec, Inc.

www.romtec.com

Contact: Kris Lamar

Ph: 541-496-3541
klamar@romtec.com

ROOFING & RELATED SERVICES

#021-D

TREMCO/Weatherproofing Technologies, Inc.

www.yourroofexperts.com
Contact: Regina Martino

Ph: 651-323-7431
rmartino@tremcoinc.com

SCHOOL & INSTRUCTIONAL SUPPLIES

#023-D

Blick Art Materials

www.dickblick.com - Discount Code QD20AEP
Contact: Natalie Ingle, Contract & Bid Specialist

Ph: 800-447-8192
regionquotes@dickblick.com

Flaghouse, Inc.

www.flaghouse.com/AEPAvendor
Contact: Daniel Ficca

Ph: 800-265-6900, ext. 4765
dficca@flaghouse.com

Just Right Reader, Inc.

www.justrightreader.com
Contact: Justin Flaitz

Ph: 877-415-READ
justin@justrightreader.com
schools@justrightreader.com

Lakeshore Learning Materials LLC

<https://aepacoop.org/directory/name/lakeshore-equipment/>
Contact: John French
Senior Regional Manager-OH

Ph: 614-403-9961
jfrench@lakeshorelearning.com

Quill.com

www.quill.com
Contact: Samra Cejvan

Ph: 847-876-4266
samra.cejvan@quill.com
Customer Relations: 800-789-7020

School Specialty, LLC

<https://select.schoolspecialty.com/aepa-co-op>
Contacts: Holly Stoots

Ph: 567-241-2711
holly.stoots@schoolspecialty.com

SECURITY SOLUTIONS

#021-G

Centegix

www.centegix.com
Contact: Matt Young

Ph: 586-713-7513
myoung@centegix.com

DLD Technologies Corp (Deledao)

www.deledao.com/education
Contact: Jasen Whetstone

Ph: 469-525-5028
jasen.whetstone@deledao.com

SYNTHETIC TURF & COURT SURFACES

#020-A

Categories: I - Synthetic Turf for Fields
II - Natural Turf
III - Running Tracks, Tennis & Courts
IV - Synthetic Turf for Playgrounds, Pet, Commercial & Landscaping

AstroTurf Corporation (I, II, III, IV)

www.astroturf.com

Contact: Dan Isaac
Synthetic Turf Regional Sales Manager
Keith Kernic
Running Track Regional Sales Manager

Ph: 440-840-8220
disaac@astroturf.com
Ph: 724-622-1118
kkernic@astroturf.com

FieldTurf USA, Inc. (I, III, IV)

www.smartbuycoperative.com

Contact: JC Field

Ph: 520-241-4118
jcfield@fieldturf.com

Hellas Construction, Inc. (I, III, IV)

www.hellasconstruction.com

Contact: Ruth Hawley

Ph: 512-250-2910
rhawley@hellasconstruction.com

The Motz Group (I, III)

www.themotzgroup.com

Contact: Sarah Shewmaker

Ph: 513-533-6452
sshewmaker@themotzgroup.com

Shaw Integrated & Turf Solutions (I, III, IV)

www.shawsportsturf.com

Contact: Jimmy Marshall

Ph: 615-879-0136
jimmy.marshall@shawinc.com

Sport Surfaces Distributing, Inc. (I, III, IV)

www.sport-surfaces.com

Contacts: Carrie Martin

Ph: 484-883-7749
cmartin@millersports.com

Sprinturf (I, III, IV)

www.sprinturf.com

Contact: Shamus Petrucelli
Eastern Ohio Ph: 412-335-0403

Ph: 843-936-6023
spetrucelli@sprinturf.com

TECHNOLOGY BUYBACK

#023-E

Total Technology Results

www.totaltechnology.com

Contact: Brian Rossmann

Ph: 312-617-9050
rossmann@totaltechnology.com

TECHNOLOGY CATALOG

#022-G

CDW Government, LLC

www.cdwg.com/ocepc

Contact: Michael Whartnaby

Ph: 847-371-7050

michwha@cdw.com

VEHICLES

#020-G

Phil Long Dealerships

<https://phillong.govfleetbuy.com>

Contact: Rhett Butler

National Fleet Sales Manager

Ph: 505-514-3552

rbutler@phillong.com

Melloy Brothers Enterprises, Inc.

www.melloydodge.com

Contact: Dominic Gonzales, 505-922-2584

James Cassell, 505-922-2583

dgonzales@melloydodge.com

jcassell@melloydodge.com

CONTACTS

For more information, please contact your regional cooperative listed below:

META Solutions

Jimmy Battrell 740-274-4207
Beth Glitt 614-934-6510
Purchasing@metasolutions.net

Ohio Mid-Eastern Regional Education Service Agency

Wendy Barr 740-283-2050, ext. 108
wendy.barr@omeresanet.net
Caroline Prayso 740-283-2050, ext. 129
caroline.prayso@omeresanet.net

Ohio Schools Council

Bill Zelei 216-447-3100, ext. 6102
wzelei@osconline.org
Dennis Allen 216-447-3100, ext. 6100
dallen@osconline.org

SW Ohio Educational Purchasing Council

Ken S. Swink 937-890-3725
ken.swink@epcschools.org

Stark County Schools Council

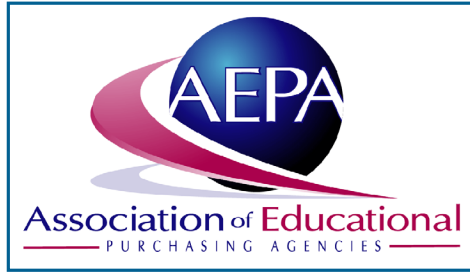
Julie Morgan 330-492-8136
julie.morgan@apps.sparcc.org

Unified Purchasing Cooperative

Linda Eichenberger 513-674-4598
linda@upcorv.org
Rich Pingilley 513-674-4599
rich@upcorv.org

AEPA Consultant

Tamra Hurst 330-495-9291
tamra.hurst@apps.sparcc.org



Association of Educational Purchasing Agencies (AEPA)



The members of the **Ohio Council of Educational Purchasing Consortia (OCEPC)** have joined with 29 other states to increase the purchasing power of member school districts. The contracts obtained through this association will offer the best prices on quality products and premier services based on the needs of over 38 million students in this national effort.

AEPA States: Ohio, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, New Jersey, New Mexico, North Dakota, Oregon, Pennsylvania, South Carolina, Texas, Virginia, Washington, West Virginia, Wisconsin, and Wyoming.

PURCHASE PERIOD: March 1, 2023 through February 29, 2024.

SPONSORS: The six Educational Purchasing Cooperatives that are members of the Ohio Council of Educational Purchasing Consortia.

Save time and money with AEPA

- over \$712 million in annual protected purchases
- 29 member states/28 contract categories/68 contracts
- Education and Governmental Focused Non-Profit
- Strategic partnership with the Association of Educational Service Agencies (AESAs)