



NEWS, NOTES & Notices



OHIO SCHOOLS COUNCIL

GREATER CLEVELAND SCHOOL SUPERINTENDENTS' ASSOCIATION

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P4S ELECTRIC PROGRAM EXPANDS SOLAR PROGRAM OPTIONS

Power4Schools Electric Program and Eenergy are helping school districts reduce their energy costs and when ready, transition to cheaper, greener, renewable energy. The program now offers three renewable energy options designed to reduce your energy cost.

Off-Site Solar or Wind Power:

For districts that want to make the strongest possible sustainability statements, portfolioRE from ENGIE is a renewable energy supply solution that provides a direct physical connection between a school district and wind- or solar-generating assets

Onsite Solar:

Rooftop or a ground-mount solar generation can reduce energy costs on average by 15% or more.

Smart Solar (solar+ storage):

On-site solar generation only partially offsets your energy bill, but when combined with battery storage and software optimization, allows for a much greater reduction in energy costs.

Smart Solar benefits:

- Manages demand reduction and reduce peak load capacity charges.
- Improves reliability. When an outage hits your facilities 'smart solar' will seamlessly transition to the battery back up and you will not even notice that an outage occurred.
- Software optimization allows the battery system to release stored energy into the grid when favorable prices exist. Monthly benefits can further offset additional school district energy costs.

For more information, contact Barb DelRoso at 216-447-3100 ext. 6111 or bdelroso@osconline.org, or Todd Main at 708-738-7365 or todd@powerforschools.org.



OSC/GCSSA | 6393 Oak Tree Blvd.,
Suite 377 | Independence, Ohio 44131
216.447.3100



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POWER4SCHOOLS ENERGY UPDATE

Three additional tools that can reduce your energy costs today and better navigate future price volatility

The pandemic has changed everything, but our commitment to you is still strong. We know budgets are going to be tight next year, so we are very excited to offer our member districts several new tools that can reduce your energy costs today and better navigate future price volatility.

NEW SUPPLY CONTRACT AND BETTER RENEWALS

Last year we offered the lowest priced electricity service in our history, an Energy Only, fixed price product for \$0.03194/kWh for 24 months that has already saved P4S members over \$1 million dollars. Our current renewal rate is \$.03129/kWh. If you would like to begin saving immediately contact Barb DelRoso at bdelroso@osconline.org.



ON BILL FINANCING

Improving energy efficiency is one of the best ways to control energy costs because the cheapest electricity is the electricity you never use or purchase. If your district is considering facility upgrades to improve lighting, HVAC or for COVID mitigation, we now offer ENGIE ADVANTAGE which is a simple on-bill financing program that provides capital to fund projects of any scale or size.

If you would like to learn more, contact Larry Tomec at ltomec@osconline.org or Barb DelRoso at bdelroso@osconline.org.

PEAK LOAD ALERTS

Capacity costs are scheduled to double in 2021-2022. Peak load alerts are a tool to help schools identify the potential five days of summer that are used to calculate capacity costs and to enable you to proactively reduce your energy use during those days. More information and our recent webinar is available here: <https://www.osconline.org/programs-services/utility-energy/power4schools-electric-program/>. If you have questions, please feel free to contact Barb DelRoso at bdelroso@osconline.org or Todd Main at todd@powerforschools.org.

Thank you for your continued membership in P4S and service to the students of Ohio.



Ohio Association of
School Business Officials
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COST-EFFECTIVE PRODUCTS AND RESOURCES TO HELP YOUR DISTRICT OPERATE SAFELY

Check out our COVID-19 Supply Catalog, updated weekly!

Product Categories Include:

- Disinfectant Sprayers and Sprays
- Disposable Masks
- Face Shields
- Hand Sanitizing Dispensers
- Hand Sanitizing Solutions
- Hand Sanitizing Wipes
- Infrared Cameras
- Medical Gowns/Covering
- Reusable Masks
- Sanitizing Wipes
- Sneezeguards & Desk Dividers
- Thermometers
- UV-C Light Disinfectant Devices



[CLICK HERE TO ACCESS THE CATALOG!](#)

DON'T FORGET TO SIGN UP FOR THE OSC ELECTRICITY AUDIT!

After a comprehensive Electricity Audit analyzing energy bills provided by 45 school districts, the OSC and partner Yankel & Associates identified a whopping \$627,000 in billing errors that have been credited back to the participating districts. The errors were found in FirstEnergy rider fees and incorrect rate assignments uncovered by the thorough audit process.

A sample of what districts are receiving:

Stow-Munroe Falls City Schools	\$62,000
Warren City School District	\$35,000
Struthers City Schools	\$26,500
Medina City Schools	\$23,000
Girard City	\$17,300

Again, there are no out of pocket costs to participate.

To see if your district qualifies for credits, simply complete the sign up form below. We will get started on your audit right away. For questions, please call or email Larry Tomec at ltomec@osconline.org.

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OSC DEMAND RESPONSE PROGRAM DESIGNED TO PROVIDE DIRECT PAYMENTS TO YOUR DISTRICT

The program offered by OSC & CPower has No Cost, No out of pocket Penalties, No additional Equipment* and generates Energy Savings Checks to participants!

In response to the conclusion of the FirstEnergy Rebate program on July 31 of this year, the OSC is very excited to announce a new service offering to our member schools designed to put money back into your budget.

In partnership with COSE and CPower Energy Management, the OSC now offers a Demand Response (DR) program which can provide direct payments to your district simply by reducing energy use during a test or emergency event.

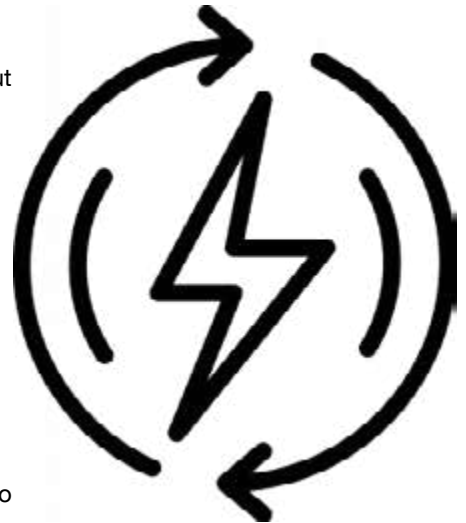
Each district can participate at its own level of curtailment and comfort with the 2-year program. Through participation and compliance to program details, OSC districts will receive an energy savings check quarterly from CPower.

As mentioned, these savings are a result of reducing energy use for a test or emergency event. Participation payments over the next two program years range from \$9,000-\$43,000 per MW registered. To ensure district guaranteed participation in future program years, it is imperative to sign up for the 2021 program by April 1, 2021 **Registration is limited each year**

Feel free to reach out to Larry Tomec (OSC Director of Business Services) at ltomec@osconline.org or 440-476-0003 or contact Kellen Bollettino (CPower team lead) at Kellen.Bollettino@CPowerEnergyManagement.com or 219-213-8277 with any questions or to participate.

Click the button to complete the sign-up form and we will be in touch with next steps!

**CLICK HERE TO
GET STARTED**



Webinar:

**Double Your Money
for Demand Response
in 2021**



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PROUDLY SERVING OHIO SCHOOLS TOGETHER!

Vendor Spotlight: Partnership renewed with PublicSchoolWORKS

Ohio Schools Council and PublicSchoolWORKS are proud to announce the extension of our 12-year partnership. Since 2008, and through our combined efforts, Ohio Schools Council and PublicSchoolWORKS continually ensure your district is staying ahead of the trends while helping you navigate through changes.



OSC and PublicSchoolWORKS are passionate in the belief that schools that are free of harm, intimidation, and risk, create a positive environment for sustained learning, growth, and well-being and work every day to make sure districts have the resources they need to achieve these outcomes.

“Over the last decade, our relationship with PublicSchoolWORKS has been an exemplary example of bringing unrivaled, compliant, best in class solutions to our members, at an extremely competitive price,” said Larry Tomec, Director of Business Services of OSC.

“By partnering with Ohio Schools Council, we were afforded an avenue for PublicSchoolWORKS to better reach their members as we advanced in our mission to improve school safety,” said Tom Strasburger, Vice President, Strategic Alliances.

With a 97% retention rate, PublicSchoolWORKS lifetime commitment drives positive student and staff outcomes.

“My appreciation for PublicSchoolWORKS is extensive and I have no doubt they are impacting the safety of my students and staff. From staying on top of new mandates to developing new tools to address unique situations such as COVID to their unbelievable customer support – they just take care of us, so we don’t have to worry about any of it.” said Dr. Paul A. Lombardo, Assistant Superintendent of HR and Operations Cleveland Heights-University Heights City School District

[Learn more](#) about PublicSchoolWORKS’s staff safety compliance programs and how their student solution StudentWatch address the new Ohio House Bill 123.

Proudly Serving Ohio Schools Together

Ohio Schools Council and PublicSchoolWORKS are celebrating our renewed partnership. Strengthened by our 15 years of dedication to Ohio schools, together, we cultivate the safest and healthiest schools possible.



www.osconline.org

www.gcssaohio.org



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NAVIGATING THROUGH COVID

Thought leadership articles from



School Specialty.

TRANSFORMING MORE THAN CLASSROOMS®



Upcoming Events

SAP® Concur® Partner

Accounts Payable through Automation

Wednesday, February 24, 2021 @ 11 am

Please join us in partnership with SAP Concur on February 24 at 11 am to discuss the benefits that K-12 school districts gain by automating their spend management processes. During the session we'll hear how one Ohio School District's move to automation helped them maximize their budget efficiency and transparency.

What: The Future of K-12 Finance: How Automating Spend Management Increases Transparency and Compliance while Enabling a Remote Learning Environment

Date: February 24, 2021

Time: 11am

[CLICK HERE TO REGISTER](#)



SAP Concur 

See how K-12 Schools Can Maximize Budget Efficiency and Transparency

[Read the Brochure](#)

This brochure covers the solutions that can help K-12 schools maximize their budgets and get more time back into their day to continue educating students.



Information Systems

Technology Solution Provider



- Network Infrastructure Services
 - Consulting, Installation
- Network Security Service
 - Dark Web Monitoring
 - Vulnerability Scans
- Managed Infrastructure Services
 - Monitoring, Data Backup
- Security Awareness Training
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EVERY TIME!

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Understand Student eLearning Engagement & Address Inequities

Whether your current learning environment is blended or 100% virtual, understanding which students are struggling and in need of supports is critical to ensure they don't fall behind.

Forecast5 Analytics is working with districts across the country to consolidate their student information—including eLearning data—so they can measure student engagement, assess readiness, ensure equity, and improve overall student performance.

Learn more about how we can help your district.

Josh Rader *Vice President of Sales*
630.955.7602 | jrader@forecast5analytics.com

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F5 OHOSCAD 2020



Proudly Serving Ohio Schools Together

Ohio Schools Council and PublicSchoolWORKS are celebrating our renewed partnership. Strengthened by our 15 years of dedication to Ohio schools, together, we cultivate the safest and healthiest schools possible.

PUBLIC SCHOOL
WORKS





Learn



Socialize



Connect



Presented by Michael Fullan Global Leadership Director, New Pedagogies for Deep Learning and a worldwide authority on educational reform with a mandate of helping to achieve the moral purpose of all children learning.

"Transformation in Post-Pandemic Times"

Tuesday, February 9, 2021; 9:30 am

via ZOOM



Learn



Socialize



Connect

GCSSA In-Service Session: "Transformation in Post-Pandemic Times"

Tuesday, February 9, 2021; 9:30 am

*In Partnership with Cleveland State's
Center for Educational Leadership.*

Presented by Michael Fullan

Global Leadership Director, New Pedagogies for Deep Learning and a worldwide authority on educational reform with a mandate of helping to achieve the moral purpose of all children learning

Location: ZOOM Meeting

Cost: FREE



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& Flyers



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Masks



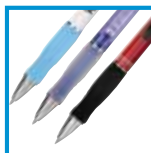
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Sanitizer



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Event
Giveaways



Writing
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& Posters



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& Binders



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Visit the PPE store exclusive to OSC Members at osc.buyproforma.com.



Partnership

Building strong partnerships with both clients and education leaders helps us best serve our K-12 school clients. We take pride in the connections we have developed.