



## OSC SCHOOL SAFETY PROGRAM



OSC can lend expert assistance on a variety of School Safety programs and planning including school emergency plan assistance, active shooter training and building security assessments. Through our recent partnership with the Ohio Tactical Officers Association, the OSC is excited to include customized and affordable training options to your district staff. In addition to School Security Emergency Plan assistance, OSC now offers on-site Customized Active Threat Training, Security Staff Training and Self Aid/Buddy Aid Training.

### ***School Security Emergency Plan Compliance (\$175/yr per building)***

Need help with ODE safety plan submissions? We're here to ensure your plans are compliant and uploaded correctly into your district SAFE account.



### ***School Safety Assessment/Audit (Hourly Fee Proposal \$75/hour)***

Let the experts at OSC examine your district's approaches in addressing prevention, mitigation and recovery of potential hazards. Along with identifying security gaps, the assessment will also provide an improved emergency operations plan.



### ***Customized Active Threat Training (Hourly Fee Proposal)***

- On-Site, Building-level
- In conjunction with the Ohio Tactical Officers Association
- Designed and tailored to your building to empower your staff
- All Staff
- 1-hour session

Includes:

1. Discuss issues related to your response options directly based on your environment
2. Lessons Learned from past, real-world Threat Response situations
3. "Run, Hide, Fight" Response Model
4. Rescue Task Force Principle/Paradigm shift
5. Active Killer Definition and Profile
6. Active Threat Statistics
7. Importance of Having a Plan
8. Issues to Avoid
9. Understanding Fear and Panic
10. Principles of Active Threat Response





#### **Security Staff Training (Hourly Fee Proposal)**

- On-site
- In conjunction with the Ohio Tactical Officers Association
- Building Security Staff
- 2-hour session



#### **Advanced SRO Training (Hourly Fee Proposal)**

- On-site
- In conjunction with the Ohio Tactical Officers Association
- SRO Staff



#### **Self Aid/Buddy Aid Training (Hourly Fee Proposal/Maximum 20 Attendees)**

- On-Site
- In conjunction with the Ohio Tactical Officers Association
- All Staff
- 2-hour session
- Includes Bleed Control Kit for each facility



## LEAD STAFF

### **TIM DEL VECCHIO - OHIO SCHOOLS COUNCIL**

Tim Del Vecchio has over 48 years of criminal justice experience, 15 of which have been in international service for the United Nations. After 30 years of service with the Ohio State Patrol, Mr. Del Vecchio retired as the Commander of the Patrol's Cleveland Metro Office in 2000. He was responsible for a major crimes investigation unit, an urban highway patrol, dignitary protection and security of state facilities. From 2015 to 2017 he served as a consultant for Ohio Homeland Security and assisted school districts in preparing their emergency operations plans.

### **PATRICK FIORILLI - OHIO TACTICAL OFFICERS ASSOCIATION**

Serving as the current president for the Ohio Tactical Officers Association (OTOA), Patrick Fiorilli has extensive background in law enforcement to include over 30 years with the Lakewood Police Department with expertise in leadership, advanced training and S.W.A.T. He has held numerous positions within the Lakewood Police Department including Field Training Officer, Uniformed Investigator, Plainclothes Detective, Narcotics Detective, Motor Officer and currently assigned to the Special Operations - S.W.A.T. Division as the S.W.A.T. Commander and lead departmental trainer.





## eBUY CO-OP MARKETPLACE

The OSC eBuy Cooperative Purchasing Portal allows users to easily search for OSC awarded products & vendors, price compare and take advantage of customized workflow & approval routes.



### OSC eBuy Marketplace **FREE TO OSC MEMBERS!**



### Benefits & Features:

- **Free access to OSC Co-Op Purchasing Contracts**
- **Shopping, Ratings & Reviews**
- **Transfer Cart Option**
- **Electronic order delivery**
- **Customized Electronic Workflow & Approval Routes**
- **Free-form requisition and quick quotes for larger buys**
- **Option to integrate with current Financial Package**  
(Tyler MUNIS, State Software. eFinance Plus, etc.)

**Schedule a DEMO today by emailing [krocco@osconline.org](mailto:krocco@osconline.org).**



## Ohio Schools Council Way Ahead of the Service, Value Curve

**Brent Maas, EqualLevel VP Marketing**

The Ohio Schools Council is not your typical cooperative program. What sets them apart from other K12-focused councils of government and national public sector group purchasing organizations? OSC understands that delivering the greatest member value cannot stop at their menu of contracted suppliers.



Giving members the ability to easily identify, compare and choose the products they need from multiple supplier catalogs AND have their purchases automatically routed for required approvals, purchase order creation and transmission goes far beyond what the vast majority of cooperatives provide their customers today. While the cooperative industry has been slow to adopt these functionalities, OSC has been providing their members online supplier transaction capabilities since the early 2000s. OSC recognized that introducing marketplace and procure-to-pay technologies would streamline their members' buying and financial processes to shorten purchasing cycle times and give them greater visibility into savings opportunities.

In November 2016, OSC implemented their EqualLevel-powered marketplace, the eBuy Cooperative Purchasing Portal. eBuy gives members both source-to-pay functionality and a customer-friendly environment on par with consumer online shopping sites. Kelly Rocco, OSC program manager, describes eBuy as "a one-stop e-marketplace that's so easy for members to use. It's like shopping on Amazon." OSC has over 110 contracted suppliers in their online marketplace. From eBuy, members can purchase directly from multiple suppliers on one order or request quotes.

"Other [ERP and financial system] e-commerce solutions we looked at did not have the ability to search across supplier contracts and comparison shop. You had to go to each catalog one-by-one, take notes...Very time consuming and a lot of effort," said Ms. Rocco. "Plus, for our members who want their own dedicated marketplace integrated into their financial system, we know EqualLevel integrates well with Tyler MUNIS, eFinance Plus, and [USAS] state software. That's a huge plus for our members, and one reason we were recently contacted by a member who specifically asked for the EqualLevel marketplace."

The Ohio Schools Council has many business services programs to support school operations. But by providing their members an easy-to-use, visually friendly online portal where they can easily compare products supported by system-identified savings opportunities, and transact with local and nationally-contracted suppliers, OSC takes an active role in connecting their members to greater efficiencies and real-dollar savings. A key message that Ms. Rocco takes on the road when she meets with schools and one that will be front-and-center in an upcoming webinar presentation this fall.

***To learn more about OSC and how they drive value for their members through the eBuy portal, reach out to Kelly at [krocco@osconline.org](mailto:krocco@osconline.org) or (216) 447-3100 x6101.***

***To elevate your customer procure-to-pay experience with the ELSA-powered Marketplace, contact Cathy Boyd at [cboyd@equallevel.com](mailto:cboyd@equallevel.com) or call (216) 403-8900.***



YOUR **SUCCESS**  
IS OUR SUCCESS

## about **US**

From office supplies to operational support, the Ohio Schools Council is your go-to resource for creating efficiencies and saving money in a multitude of areas.

We offer educational organizations group purchasing programs in utilities, insurance, consumables, technology and more!

## WHY CHOOSE **OSC?**

Since 1986, the Ohio Schools Council has established trusted partnerships with hundreds of school districts and educational institutions across Ohio.

OSC's membership represents over 250 school districts, private schools and other government organizations in 34 counties, serving over 500,000 students.



### UNIQUE SERVICES

We offer educational organizations dozens of purchasing programs and services in utilities, insurance, consumables, technology and more!



### SUPPORT

Whether it's staying ahead of the trends, or helping you navigate through changes, our dedicated professionals are here for you. Let us be your advocate.



### SAVINGS

Our members save up to 75% through our co-op purchasing program and thousands on our energy and utility programs.

# MEMBERSHIP & PROGRAMS



## OHIO SCHOOLS COUNCIL MEMBERSHIP

\$200/yr per school district + \$0.18 per pupil (min. \$350 and max. \$2,000)

### ACCESS TO PROGRAMS DESIGNED TO SAVE YOUR DISTRICT TIME AND MONEY!

- Academic Products
- AEPA (nationally bid contracts including roofs, scoreboards, tracks and turf)
- Analytics Software
- Auto & Home Insurance Discount for Employees
- Automated External Defibrillator (AED)
- Business Services
- Computer Technician Services
- Copier Sales and Services
- COVID-19 Supplies
- Criterion Architect Engineer Contract
- Custodial/Maintenance Products
- Demand Response
- Electricity Billing Audits
- Electronic/Online Marketplace (eBuy)
- Electronic Vendor/Payroll Audit System (eVAS/ePAS)
- Gasoline & Diesel Fuel Discounts
- GPS Program
- Health Insurance Alliance
- Hotel Discounts
- Leadership Search Services
- Energy Management
- Food Service (Products & Consulting)
- Lake Erie Educational Media Consortium (LEEMC)
- Legal Hotline Service
- Life Insurance Program
- Natural Gas Program
- Office Products
- Operational Products
- Online Training Program
- Outbound Calling Program
- Property, Fleet and Liability Insurance
- Power4Schools (P4S) Electric Program
- Restoration Services
- School Bus Purchasing
- Safety Plan Management & Mobile App
- School Safety & Security Consulting
- School Safety & Security Assessments
- Section 125 Plan Services
- Tax-Free Post-Employment Benefit Plan
- Telecommunications: Audit & Services
- Time Clock and Payroll Management
- Waste and Recycling Program
- Workers' Compensation Group Rating or Retrospective Group Rating Program
- Workers' Compensation Managed Care Services

OSC'S AFFILIATE MEMBERSHIP can provide support to additional entities including municipalities, private schools, universities and libraries.  
\$300/1 program; \$500/2 or more programs (annual fee).

## WHY CHOOSE OSC?

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## ESSENTIAL SUPPLIES & VOLUME DISCOUNTS



**OSC eBuy**  
Cooperative Purchasing Portal

From Art Supplies to Chocolate Milk, the OSC Cooperative Purchasing Program saves districts from the time-consuming bidding process and provides discounts up to 75% off through our extensive catalog of locally-bid, awarded vendors. The OSC eBuy Cooperative Purchasing Portal allows users to easily search for OSC awarded products & vendors, price compare and take advantage of customized workflow & approval routes.

***Learn more at [bit.ly/OSCeBuy](https://bit.ly/OSCeBuy)!***



### ACADEMIC PRODUCTS

- Art Supplies
- Audio Visual, Media and Tech Supplies
- Classroom Products
- Laboratory Products
- Media Center/Library Supplies
- Recreational/Athletic Products



### OPERATIONAL PRODUCTS

- Automated External Defibrillators (AEDs)\*
- Clinic Supplies
- Food Products
- Gasoline & Diesel Fuel: Discounts of 13%-18% per gallon!
- Maintenance & Custodial Supplies
- Office Supplies
- Paper Products
- COVID-19 Supplies



### SERVICES

- Disposal Services (Waste & Recycling)
- Premier Hotel Discount - Savings up to \$130/night (Hyatt Regency, Hyatt Place Worthington and Courtyard Marriott Worthington)

\*Available through partnership with Ohio Council of Educational Purchasing Consortia (OCEPC)

**Contact:** Kelly Rocco



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# NATIONALLY-BID CO-OP PURCHASING

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Through the Ohio Council of Educational Purchasing Consortia (OCEPC), the Ohio Schools Council joined with 29 other states to secure national pricing through the Association of Educational Purchasing Agencies (AEPA).



**AEPA Contracts meet Ohio bidding requirements** and offer competitive, national pricing. Best Part? All OSC members can take advantage of the negotiated pricing.

## CONTRACT CATEGORIES

- Athletic Equipment & Supplies
- Athletic & Recreational Lighting
- Carpet & Resilient Flooring
- Classroom/School & Instructional Supply Catalog
- Copiers and Related Services
- Custodial Supplies
- Digital Display Solutions
- Digital Resources & Instructional Materials
- Facility Management Software
- Furniture Catalog
- Hardwood & Synthetic Flooring
- Industrial Arts & Career Tech Supplies Catalog
- Lawn & Groundskeeping Equipment & Supplies
- LED Lighting
- Maintenance, Repair & Operations
- Office Supply Catalog
- Playground Recreation Structures
- Roofing & Building Envelope
- Synthetic Turf & Court Surfaces
- Technology Catalog
- Telescopic & Stadium Seating
- Vehicles

# BUS/VEHICLE PURCHASING AND GPS SYSTEMS

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## BUS PURCHASING PROGRAM

The OSC Bus Purchasing Program provides its members with savings of up to \$1,500 per unit purchased, plus the time of individually bidding buses and running legal advertisements. OSC bids buses twice a year – in the Spring and Fall.



The OSC committee members develop the specifications, and the OSC places the legal advertisement, opens the bids and provides each district with an individualized school bus/school vehicle bid summary, ready for board action.

## GPS TRACKING PROGRAMS

Need to keep track of your new bus? We have a program for that, too!

Our partners at Zonar can provide GPS and camera units for school buses and other district vehicles to help locate vehicles in real time, track routes, idle time, monitor timing of routes and more!



## BUSINESS SERVICES



While state requirements have increased, many districts are still handling maintenance, safety planning, transportation, food service and administration duties without the assistance of a full-time Business Services Director.

The Ohio Schools Council is here to help, providing professional business advisory services in the following areas:

- Architectural Services
- Demand Response
- Construction
- Energy Management Services
- Food Service Consulting/Management
- General Business Administration
- Licensed Dietitian Consulting
- Maintenance and Grounds
- Purchasing Solutions
- Comprehensive Security and Safety Services
- Staff Training and Recruitment
- Transportation
- Building Restoration



### CONSTRUCTION & ENERGY MANAGEMENT

Let us handle your architect selection process, energy improvement projects, feasibility studies and facility upgrades.



### SECURITY AND SAFETY

When was the last time you reviewed your operational procedures, building security, crisis and site improvement plans? We can assist!



### MAINTENANCE & TRANSPORTATION

Supervision of staff and equipment utilization, preventive maintenance, inventory control, routing, equipment purchases, and facility maintenance.



### FOOD PROGRAMS & SERVICES

OSC assists members with administrative reviews, menu planning, production records, financial planning, and procurement services.



# OPERATIONAL SUPPORT

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## **ENGINEERING/CONSTRUCTION MANAGEMENT**

Districts seeking Architectural and Engineering services can contract with GPD or ThenDesign Architecture (TDA) directly for services under the terms of newly-negotiated contracts. Services include assessing current facilities, master planning, programming, development of conceptual plans, specifications and design criteria, technology, sound and lighting, and more!

## **ENERGY MANAGEMENT SERVICES**

OSC Preferred Partners, GARDINER and Energy Optimizers, USA., can provide architectural, engineering, and planning services for your energy management project. These design build services have been bid through the OSC and provide turnkey energy management projects without the need for the district to bid these services.

## **DEMAND RESPONSE**

In partnership with COSE and CPower Energy Management, the OSC now offers a Demand Response (DR) program which can provide direct payments to your district simply by reducing energy use during a test or emergency event. Each district can participate at its own level of curtailment and comfort with the 2-year program. Through participation and compliance to program details, OSC districts will receive an energy savings check quarterly from CPower.

## **WORKERS' COMPENSATION**

The OSC, in partnership with Sheakley Uniservice, is excited to offer a traditional Group Rating Program, as well as Retrospective Group Rating Program for districts that do not qualify for the traditional group rated program. Members are projected to save as much as 57%.

## **SECTION 125 FLEX, FSA AND HSA ADMINISTRATION**

The OSC, in partnership with American Fidelity, offers – at no cost to schools or employees – Section 125, FSA and HSA administration including flexible spending account, risk management, plan documents, annual updates, administrative guides and IRS updates.

## **MANAGED CARE**

Our partners at 1-888-OHIOCOMP provide managed care programming designed to more closely manage workers' compensation injuries and costs and return-to-work outcomes without compromising quality of care.

## **CLEAN DIESEL PROGRAM**

Increase your fuel economy while reducing carbon pollution and maintenance costs through OSC's Clean Diesel Program. Lykins Energy Solutions' pre-treated Eco Supreme product demonstrates up to a 3.5% increase in fuel economy. No need to coordinate deliveries & treatment activities--just order & use!

## **SCHOOL EMERGENCY AND SAFETY PLAN SERVICES/ASSESSMENTS**

OSC can lend expert assistance on a variety of School Safety programs and planning including school emergency plan assistance, active shooter training and building security assessments.



# SOFTWARE/TECH SUPPORT

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## COMPUTER TECHNICIAN SERVICES

The OSC, in partnership with BPI Information Systems, offers computer repair services and network engineering services available for \$115/hour – up to 45% OSC savings!

## INFORMATION TECHNOLOGY SERVICES

The Ohio Schools Council, along with the Educational Service Centers of Cuyahoga, Lorain and Medina Counties, have joined forces to form Connect – a unique Information Technology Center (ITC) developed to serve schools and other educational entities in Ohio. Connect members will have greater access to a more diverse range of expertise and shared technical services including network solutions, software support and data management.

## ONLINE TRAINING

Online video training modules with access to 140+ training courses, with MSDS & Chemical Safety Specialists and auto-reporting, reminder notifications and staff sign-off are available through the OSC contract with PublicSchoolWORKS.

**OSC SPECIAL PRICE: \$3.60-\$15.35/PER EMPLOYEE (BASED ON PROGRAM LEVEL AND ENHANCEMENTS)**

## OUTBOUND CALLING

Communicate quickly and effectively with your parents and staff during a snow day, school emergency or routine messaging with OSC's outbound notification program available through Blackboard.

## SAFETY MOBILE APP

As a partner of the OSC, Rave Mobile Safety offers member districts significant pricing incentives to implement their K-12 Rave Panic Button and Eyewitness app. This valuable emergency communication tool can assist your district in communicating during a critical event.

# FINANCIAL SOFTWARE



## FINANCIAL & OPERATIONAL ANALYTICS/5SHARE

The OSC has partnered with the Buckeye Association of School Administrators (BASA) and the Ohio Association of School Business Officials (OASBO) to provide new resources, increase operational efficiency, and strengthen the decision process with analytic dashboards within the Forecast5, 5Cast, 5Sight, 5Share and 5Maps business intelligence solutions.

OSC members receive a 10% discount. **PRICING BASED ON DISTRICT'S ANNUAL BUDGET.**

## ELECTRONIC VENDOR AUDIT SYSTEM (EVAS) AND ELECTRONIC PAYROLL AUDIT SYSTEM (EPAS) PROGRAM

The Ohio Schools Council and Ohio Association of School Business Officials (OASBO) have partnered with Bonefish Systems, LLC to offer members discounted rates for Electronic Vendor Audit System (eVAS) and the Electronic Payroll Audit System (ePAS) to help manage and mitigate vendor and payroll payments, identify potential fraud, help manage compliance requirements and prevent manual errors.

## TIME CLOCK & PAYROLL MANAGEMENT

Better handle complex transportation and food service shifts, custodial staffing and substitute management at a discounted rate through OSC's partnership with Timeware Primetime™ by Timeware, Inc. Key features include, biometric/RFID time clocks with touch screen UI, leave and accrual management, attendance/scheduling and AESOP/USPS platform integration. **8-60% OSC DISCOUNT, DEPENDING ON SERVICE.**

## SPEND MANAGEMENT WITH SAP/CONCUR

OSC has entered into a new partnership with SAP Concur to help members improve their accounts payable process through automation.

The benefits of this partnership include:

- Increased visibility into spend
- Reduce invoice processing time by 54%
- Eliminate paper and manual tasks associated to vendor invoices
- 15% Discount on all SAP Concur products

# WHY CHOOSE OSC?

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## INSURANCE PROGRAMS

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### PROPERTY, FLEET & LIABILITY INSURANCE

The OSC Property, Fleet & Liability Insurance Program provides insurance through Liberty Mutual Insurance, Wright Specialty Insurance and SORSA with independent consultant recommendations, risk management meetings and group negotiations.

### LIFE INSURANCE

The OSC provides access to discounted life insurance through American United Life and Grady Benefits. Each OSC member can design their own plan offering one or more of the following coverages: basic life, AD&D, employee paid voluntary life and AD&D and voluntary dependent life. Current rates for Board Paid Life Insurance, guaranteed through 12/31/2022: Basic Life: \$0.085/per \$1,000, AD&D: \$0.015/per \$1,000.

*Employee Paid Insurance is also available.*



# INSURANCE PROGRAMS

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## HEALTH AND DENTAL ALLIANCE

The OSC Health and Dental Alliance provides OSC members that are not in a consortium and are fully insured by Medical Mutual of Ohio (MMO) an opportunity to save on premiums by joining the Health and Wellness Alliance.

**ANNUAL DISCOUNT: MEDICAL MUTUAL OF OHIO (MMO) 1% PREMIUM DISCOUNT. (\$10,000 FOR EVERY \$1 MILLION IN HEALTH INSURANCE PREMIUMS)**

## EMPLOYEE AUTO & HOME INSURANCE

Looking for ways to offer more programs and incentives to staff members?

Consider discounted personal lines of auto and property insurance coverage through the OSC's Employee Auto & Home Insurance Program. Because of the OSC's large group purchasing power, the program is offered at no cost to school districts, yet has the potential to save staff members hundreds of dollars each year. Discounts are based on staff members' length of service with an OSC school district.

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## UTILITY/ENERGY PROGRAMS



With today's school budgeting challenges, it's imperative to take advantage of every opportunity to manage expenses — especially energy expenses. Ohio Schools Council is here to help.

Whether you are comparing pricing or in need of an energy audit, we make it a priority to ensure you are taking advantage of the lowest rates and being billed accurately. Our members benefit from a wide range of services, including: lower rates, billing audits, PUCO representation and more!

### OSC NATURAL GAS PROGRAM

OSC renegotiated lower pricing due to the current energy market by extending our current agreement another year. The new rates took effect 7-1-2020.



OHIO SCHOOLS COUNCIL  
Natural Gas Program

- Dominion Non-Choice accounts: \$2.89/dth
- Dominion Choice accounts: \$2.89/dth
- Columbia of Ohio Non-Choice accounts: \$2.89/dth
- Columbia of Ohio Choice accounts: \$3.36/dth

# UTILITY/ENERGY PROGRAMS



## POWER4SCHOOLS ELECTRICITY PROGRAM

Along with partners OSBA, OASBO and BASA, the OSC is engaged with ENGIE Resources to supply electricity to our Power4Schools customers. P4S and ENGIE Resources have multiple energy saving options available to school districts across Ohio, including the following:

- **Traditional Agreement:** Negotiated electricity prices with the P4S (Power 4 Schools) group
- **Blend and Extend:** Contract extension through July 2024 to gain more immediate access to current lower electricity market prices (current members)
- **ENGIE Advantage:** Funding energy savings projects through an alternative funding mechanism
- **On Site Renewable Energy:** On-site solar energy projects to save 15-30% of electricity costs
- **Portfolio RE Renewable Energy:** Purchasing renewable electricity through a short term, using a five year or 10 year contract



*If you would like to join the program or have questions, please feel free to contact Barb DelRosso at [bdelroso@osconline.org](mailto:bdelroso@osconline.org).*

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**Phone :** 216-447-3100  
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## LEGAL SERVICES & SUPPORT



### LEGAL HOTLINE

The Ohio Schools Council Legal “Hotline” Service provides ready access to experienced attorneys who specialize in school law. The hotline is designed to supplement and enhance a district’s legal resource options up to 33% off the average hourly attorney rate. OSC retains the services of Peters Kalail & Markakis Co., L.P.A.

The hotline is available at the following tiered fee options:

10 hours of consultation: \$2,500

15 hours of consultation: \$3,500

20 hours of consultation: \$4,500

*All Hotline Members and their administrative staff can also take advantage of a FREE 1/2-Day Fall Legal Seminar each year.*





# LEGAL SERVICES & SUPPORT



Peters  
Kalail &  
Markakis  
CO., L.P.A.

ATTORNEYS AT LAW

## FALL LEGAL SEMINAR

***Wednesday, October 14; 8:30 am***

**ZOOM**

It's time once again to mark your calendars for the OSC Fall Legal Seminar presented by OSC Preferred Partner, Peters Kalail & Markakis Co., L.P.A., taking place on Wednesday, October 14; 8:30 am via ZOOM.

Join us to learn more about pertinent legal and legislative updates that will help make the upcoming school year successful. The Fall Seminar and Legal Update is free to Hotline Program Members.

Registration materials and the seminar's agenda, to include current issues impacting school boards and their administrators, will be available soon!

**ADDITIONAL DETAILS AND REGISTRATION INFO AVAILABLE ONLINE AT [OSCONLINE.ORG](https://osconline.org) or by contacting Peters Kalail & Markakis Co., L.P.A.**



## LAKE ERIE EDUCATIONAL MEDIA CONSORTIUM (LEEMC)

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LEEMC is a voluntary, cooperative effort created by school media specialists to reduce the cost of providing school library media materials and services, provide a regional forum to better meet the needs of school districts and initiate a unified action toward improving school library services.

### ADVANTAGES

- Library book purchasing at a discount of 20-43%
- No shipping or handling charges and customized processing
- Discounts on periodicals, software and supplies
- 3 book scans per year provide hands-on opportunity to view the best-reviewed and most currently published books available
- Districts saved nearly \$164,000 annually

### PROGRAM FEE:

\$.25/student; Minimum \$125, Maximum \$2,000



## LAKE ERIE EDUCATIONAL MEDIA CONSORTIUM (LEEMC)

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### 2020-22 BOOK SCANS

September 17-18, 2020 (virtual scan)

January 20-22, 2021

April 14-16, 2021

September 22-24, 2021

January 19-21, 2022

April 6-8, 2022

*All meetings take place at the ESC of Northeast Ohio Professional Development Center, Room A (6393 Oak Tree Blvd., Independence, Ohio 44131). Scans may also be presented in virtual/ ZOOM format depending upon CDC, State or Dept. of Health Guidelines.*

## WHY CHOOSE OSC?

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PREFERRED PARTNERS



## OSC PREFERRED PARTNERS



*Special thanks to our Preferred Partners for supporting the OSC,  
and providing our members with optimal pricing and services.*





PREFERRED PARTNERS

