

~ Minutes ~

**Ohio Schools Council
Governing Board Meeting
Friday September 13, 2019 9:45 a.m.
Educational Service Center of NEO, Independence**

ITEM I: Roll Call

The regular monthly meeting of the Ohio Schools Council Governing Board is called to order by the Chairperson, Kathryn Powers, on September 13, 2019 at 9:45 a.m. with the following Board and staff members responding to the roll call:

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Dennis Allen Present and William Zelei Present.

ITEM II: Approval of Governing Board Meeting Minutes

Whereas, the minutes of the June 5, 2019 regular meetings of the Ohio Schools Council Governing Board, displayed in Exhibit A, have been reviewed by the Governing Board members and found to be accurate and complete, therefore, be it resolved by the Ohio Schools Council Governing Board that the minutes from June 5, 2019 be approved as presented.

Moved by Dennis Honkala. Seconded by Catherine Aukerman.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM III: Approval of OSC Financial Report

Whereas, the financial report for the month of May, June & July 2019, displayed in Exhibit B1, B2 & B3 have been reviewed by the Governing Board members and found to be accurate and complete, therefore be it resolved by the Ohio Schools Council Governing Board that the reports be approved as presented.

Moved by Robert Mengerink. Seconded by Michael Zalar.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM IV: Approval of BMS CAT contract extension as a Preferred Partner

Whereas, the Executive Director recommends approval of the agreement between Ohio Schools Council and BMS CAT, displayed in Exhibit C as a Preferred Partner, therefore, be it resolved that the Ohio Schools Council Governing Board approves the agreement between the Ohio Schools Council and BMS CAT as a Preferred Partner, July 1, 2019.

Moved by Keith Kelly. Seconded by Scott Goggin.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM V: Approval of Canton City Schools as an OSC Member and participation in OSC Cooperative Purchasing Program

Whereas, the Canton City Schools would like to become a member of the OSC and participate in the OSC Cooperative Purchasing Program, therefore be it resolved that the Ohio Schools Council Governing Board approves Canton City Schools to become an OSC Member and participate in the Cooperative Purchasing Program, per Exhibit D.

Moved by Catherine Aukerman. Seconded by Franco Gallo.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM VI: Approval of Alco Chemical contract extension until February 29, 2020

Whereas, the Executive Director recommends the extension of the contract with Alco Chemical till February 29, 2020, in accordance with the terms of the Maintenance Product bid displayed in Exhibit E, therefore be it resolved that the Ohio Schools Council Governing Board approves the contract extension between Ohio Schools Council and Alco Chemical till February 29, 2020.

Moved by Michael Zalar. Seconded by Scott Goggin.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM VII: Approval of S.A.W. (Solutions at Work) as a new member of the Natural Gas Program

Whereas S.A.W. has expressed an interest in joining the Ohio Schools Council Natural Gas Program and submitted the Natural Gas Program Agreement and Board Resolution displayed in Exhibit F, therefore be it resolved by the Ohio Schools Council Governing Board that S.A.W. (Solutions at Work) be approved as a new member of the Natural Gas Program effective July 1, 2019.

Moved by Franco Gallo . Seconded by Dennis Honkala .

Kathryn Powers Present , Dennis Honkala Present , Catherine Aukerman Present ,

Franco Gallo Present , Scott Goggin Present , Keith Kelly Present ,

Robert Mengerink Present , Michael Zalar Present , Jack Thompson Absent ,

Ayes 8 . Nays 0 . Abstain 0 .

ITEM VIII: Approval of Hershey's Ice Cream as the Awarded Vender of the OSC Cooperative Purchasing Program

Whereas, the Executive Director recommends that Hershey's Ice Cream be approved as the Preferred Vendor for Ice Cream Products Award of the OSC Cooperative Purchasing Program, displayed in Exhibit G, therefore be it resolved by the Ohio Schools Council Governing Board that Hershey's Ice Cream be approved as the Preferred Vendor for the OSC Cooperative Purchasing Program, effective July 1, 2019 through June 30, 2020.

Moved by Michael Zalar . Seconded by Franco Gallo .

Kathryn Powers Present , Dennis Honkala Present , Catherine Aukerman Present ,

Franco Gallo Present , Scott Goggin Present , Keith Kelly Present ,

Robert Mengerink Present , Michael Zalar Present , Jack Thompson Absent ,

Ayes 8 . Nays 0 . Abstain 0 .

ITEM IX: Approval of Gordon Food Service as the Awarded Vendor for Everyday Food Essentials for the OSC Cooperative Purchasing Program

Whereas, the Executive Director recommends that Gordon Food Service be approved as the Preferred Vendor for the Everyday Food Essentials Award for the OSC Cooperative Purchasing Program, displayed in Exhibit H, therefore be it resolved by the Ohio Schools Council Governing Board that Gordon Food Service be approved as the Preferred Vendor for OSC Cooperative Purchasing Program, effective July 1, 2019 through June 30, 2020.

Moved by Robert Mengerink. Seconded by Scott Goggin.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM X: Approval of Service Agreement between Group Services, Inc. (GSI), and Ohio Schools Council

Whereas the Executive Director recommends the extension of the Agreement, executed on August 20, 2018, between Group Services Inc. (GSI) and Ohio Schools Council for an additional year, beginning on August 20, 2019, displayed in Exhibit I. Therefore, be it resolved by the Ohio Schools Council Governing Board to approve the Service Agreement between Group Services, Inc. (GSI), and Ohio Schools Council, effective August 20, 2019 through August 19, 2020.

Moved by Keith Kelly. Seconded by Franco Gallo.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM XI: Approval of Amended Agreement between Blackboard Inc., and Ohio Schools Council

Whereas the Executive Director of Ohio Schools Council recommends the renewal of the agreement between Blackboard Inc. and the Ohio Schools Council, with amended fee payments and payment schedule,
displayed in Exhibit J, therefore, be it resolved that the Ohio Schools Council Governing Board approves the Agreement between Blackboard Inc., and Ohio Schools Council, effective, July 31, 2019.

Moved by Dennis Honkala. Seconded by Catherine Aukerman.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM XII: Approval of Agreement between Local Government Services (LGS) and Ohio Schools Council

Whereas the Executive Director of Ohio Schools Council recommends the approval of the Agreement between the Local Government Services (LGS) of the Ohio Auditor of State's Office and the Ohio Schools Council to provide annual financial statements and issue an account's report in accordance with the Statements and Standards for Accounting and Review Services (SSARs) for fiscal years ending June 30, 2020 and June 30, 2021, displayed in Exhibit K, therefore, be it resolved that the Ohio Schools Council Governing Board approves the Agreement between Local Government Services (LGS) and Ohio Schools Council for fiscal years ending June 30, 2020 and June 30, 2021.

Moved by Michael Zalar. Seconded by Dennis Honkala.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM XIII: Approval to renew the Agreement between Education Logistics, Inc. and Ohio Schools Council

Whereas the Executive Director of Ohio Schools Council recommends the renewal of the Agreement between the Educational Logistics, Inc. and the Ohio Schools Council, displayed in Exhibit L, therefore, be it resolved that the Ohio Schools Council Governing Board approves the renewal of the Agreement between Education Logistics, Inc. and the Ohio Schools Council, effective July 1, 2019 through June 30, 2020.

Moved by Franco Gallo. Seconded by Scott Goggin.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM XIV: Approval of Agreement between Gingo Palumbo Law Group LLC (GP) and the Ohio School Council

Whereas the Executive Director of Ohio Schools Council recommends the approval of the Agreement between the Gingo Palumbo Law Group LLC (GP) and the Ohio Schools Council, displayed in Exhibit M, therefore, be it resolved that the Ohio Schools Council Governing Board approves the Agreement between Gingo Palumbo and the Ohio Schools Council, effective July 25, 2019.

Moved by Michael Zalar. Seconded by Dennis Honkala.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM XV: Approval of Agreement between Yankel and the Ohio School Council

Where as the Executive Director of Ohio Schools Council recommends approval of Agreement between Yankel & Associates and the Ohio Schools Council, displayed in Exhibit N, therefore, be it resolved by the Ohio Schools Council Governing Board approves the Agreement between Yankel & Associates and the Ohio Schools Council, effective September 13, 2019.

Moved by Michael Zalar. Seconded by Catherine Aukerman.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM XVI: Approval of Transfer of Funds to represent a correction at the end of Fiscal Year 2019

Whereas the Executive Director of the Ohio Schools Council recommends the transfer of funds from the Agency Fund to the General Fund and the transfer of funds from the General Fund to the Agency Fund for Fiscal Year 2019, to correct errors in the receipt and posting of revenue, therefore be it resolved that the Ohio Schools Council Governing Board, to correct the FY 2019 Ending Balances and the FY 2020 Beginning Balances, approves the transfers listed below:

Agency Fund 022-9035 to the General Fund 001-9012 in the Amount: \$216,454.68

General Fund 001-9012 to the Rotary Fund 014-9320 in the Amount: \$1,025.00

Moved by Franco Galla. Seconded by Michael Zalar.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM XVII: Approval of Agreement between U.S. Bank, N.A., and Ohio Schools Council

Where as the Executive Director of Ohio Schools Council recommends approval of Agreement between U.S. Bank, N.A. and the Ohio Schools Council, displayed in Exhibit O, therefore, be it resolved by the Ohio Schools Council Governing Board approves the Agreement between U.S. Bank, N.A. and the Ohio Schools Council, effective October 1, 2019 through September 24, 2024.

Moved by Scott Goggin. Seconded by Robert Mengerink.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM XVIII: Approval of P4S ENGIE Affinity Agreement

Where as the Executive Director of Ohio Schools Council recommends approval of Agreement between P4S and ENGIE Resources, displayed in Exhibit P, therefore, be it resolved by the Ohio Schools Council Governing Board approves the Agreement between P4S and ENGIE Resources, effective August 20,2019 for the period January 1, 2020 through December 31, 2021.

Moved by Franco Gallo. Seconded by Robert Mengerink.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM XIX: Approval of Local Fruit and Vegetable Contracts

Whereas the Executive Director recommends the approval of the following Local Fruit and Vegetables contracts for the Farm to School Food Service Award for the OSC Cooperative Purchasing Program as displayed in Exhibit Q for the various northern Ohio regions:

Bauman Orchards for Regions I, V and VI,
 Oberlin Food Hub for Regions II, III and IV,
 Quarry Hill Orchards for Regions II, III and IV

Therefore, be it resolved that the Ohio Schools Council Governing Board approves contracts with Bauman Orchards, Oberlin Food Hub and Quarry Hill Orchards, effective July 1, 2019 through June 30, 2020.

Moved by Catherine Aukerman. Seconded by Robert Mengerink.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8. Nays 0. Abstain 0.

ITEM XX: Approval of the Farm to School Food Service Award

Whereas the Executive Director recommends, due to low yields in local farm fields, that the OSC Governing Board approve the increased prices for the products displayed below by Oberlin Food Hub for Regions II, III and IV effective September 13, 2019 through June 30, 2020, as listed below:

Product	Current Price	New Price
Watermelons, Red Seedless	\$4.00	\$4.75
Tomatoes, Cherry	\$18.00	\$30.00
Tomatoes, Slicers	\$16.00	\$24.00
Tomatoes, Cherry Organic	\$26.00	\$26.50
Cucumbers, 24 count case	\$15.60	\$21.00

Moved by Michael Zalar. Seconded by Franco Gallo.

Kathryn Powers Present, Dennis Honkala Present, Catherine Aukerman Present,

Franco Gallo Present, Scott Goggin Present, Keith Kelly Present,

Robert Mengerink Present, Michael Zalar Present, Jack Thompson Absent,

Ayes 8 . Nays 0 . Abstain 0 .

ITEM XXI: Approval of Cafeteria Supplies Award

Whereas the Executive Director recommends Joshen Paper and Packaging and The Platinum Packaging Group be approved as the Preferred Vendors for the Cafeteria Supplies Award for the OSC Cooperative Purchasing Program displayed in Exhibit R, therefore be it resolved by the Ohio Schools Council Governing Board that Joshen Paper and Packaging and The Platinum Packaging Group be approved as the Preferred Partners for the OSC Cooperative Purchasing Program effective July 1, 2019 through June 30, 2020.

Moved by Dennis Hankala . Seconded by Michael Zalar .

Kathryn Powers Present , Dennis Honkala Present , Catherine Aukerman Present ,

Franco Gallo Present , Scott Goggin Present , Keith Kelly Present ,

Robert Mengerink Present , Michael Zalar Present , Jack Thompson Absent .

Ayes 8 . Nays 0 . Abstain 0 .

ITEM XXII: Discussion Items

- **Assembly**
- **Bottomline Auction**
- **Next OSC Board meeting: **Thursday October 17, 2019, 1:00 p.m.** at City Club of Cleveland
850 Euclid Ave., Cleveland, Ohio**

ITEM XXIII: Adjournment

Motion for adjournment.

Moved by Michael Zalar . Seconded by Dennis Honkala .

Kathryn Powers Present , Dennis Honkala Present , Catherine Aukerman Present ,

Franco Gallo Present , Scott Goggin Present , Keith Kelly Present ,

Robert Mengerink Present , Michael Zalar Present , Jack Thompson Absent .

Ayes 8 . Nays 0 . Abstain 0 .

