



NEWS, NOTES & Notices



OHIO SCHOOLS COUNCIL

GREATER CLEVELAND SCHOOL SUPERINTENDENTS' ASSOCIATION

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- OSC works to expand eBuy Co-Op Purchasing Platform
- Visit us at booths 105 & 107 at the OASBO Tradeshow on April 27!
- "The Business of School Food Service" 2-part Training Series for Business Managers, Treasurers & Superintendents
- OSC to Launch Commodity Foods Program
- Something Good is Happening at ESC of Medina County
- OSC Board Meeting Minutes: November & December 2016
- GCSSA Board Meeting Minutes: November & December 2016



OSC SAVINGS SPOTLIGHT: VENDORS, SAMPLES AND FREE LUNCH ON APRIL 7!

Join us for the Annual OSC Vendor Fair on Friday, April 7; 9am-2pm at the Holiday Inn-Rockside (6001 Rockside Rd | Independence).

The OSC Vendor Fair provides a great opportunity to test vendor products and samples, attend informative breakout sessions and enjoy a delicious free lunch with fellow peers and colleagues. Attendees can also earn 'Payment Credit' Vouchers good toward OSC member fees.

We hope to see you there! Please RSVP by Friday, March 31 via www.osconline.org.

Event Schedule: Friday, April 7, 2017

9 am: Guest Arrival/Registration

9:30-11 am: "Public Education Works!" Communications, Branding and Marketing Your District

9:30-10:30 am: "Simplify and Save": OSC eBuy Co-Op Purchasing Portal Demo

10:30-11:30 am: "What's your plan?" Update on Safety Planning with the Department of Homeland Security

11-11:30 am: "OSC Quick Hit Presentations" Get to know valuable OSC Programs & Services

11:30-11:45: OSC Assembly Meeting*

Noon-2 pm: Delicious, FREE Buffet Lunch

Tradeshow floor open 9-2!



OSC/GCSSA | 6393 Oak Tree Blvd.,
Suite 377 | Independence, Ohio 44131
216.447.3100

*Superintendents: Please RSVP for Assembly Meeting. If you cannot attend, please return proxy sent during week of March 13.

Register at www.osconline.org by March 31!

NEWS & EVENTS

OSC WORKS TO EXPAND eBUY CO-OP PURCHASING PLATFORM New Vendors, Expanded Functionality and Capabilities on the Horizon

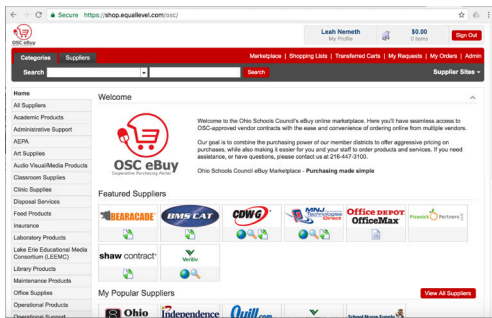


The OSC eBuy Cooperative Purchasing Portal launched last November with highly-attended member demos and webinar sessions. After exploring district feedback and considerations, the OSC is happy to report expanded functionality and capabilities. A new “Free-Form” option, set to launch this spring, will allow districts to utilize the platform for contracted services, thus serving as a robust procurement tool which can integrate with district financial systems like USAS, MUNIS and SunGard.

In addition to this new feature, the OSC is working to expand vendor options as well as build in a “school rewards” program to encourage building-level participation.

Stay tuned for a webinar schedule to learn more about new features and updates!

E-mail tperkins@osconline.org to set-up a demo today!



VISIT US AT BOOTHS 105 & 107 AT THE OASBO TRADESHOW ON APRIL 27!



Headed to the OASBO Trade Show this April? Stop by and visit us at booths 105 & 107 on Thursday, April 27, in the Battelle Grand Ballroom! We will be serving a delicious snack and showcasing our eBuy Co-Op Marketplace!

“THE BUSINESS OF SCHOOL FOOD SERVICE” 2-PART TRAINING SERIES

Presented by: Pisanick Partners, LLC



Audience: Business Managers, Treasurers, Superintendents

Topic: “The Business of School Food Service”

Date/Time: Tuesday, April 18 & Thursday, April 20; 9 am-1 pm

Location: ESC of Cuyahoga County; 6393 Oak Tree Blvd; Room F

Cost: \$20 (includes lunch for each session)

Session Description: OSC in partnership with Pisanick Partners, LLC present a collaborative information session for those administrators acting in the role of program administrator or SFA for the National School Meals Programs.

Gain knowledge on regulatory changes, annual compliance timelines and goals, along with best practice strategies to meet and exceed program goals. This session credits towards professional standard credit hours required by regulation for program oversight.

Register online: www.osconline.org.



ATTORNEYS AT LAW

2016-17 LEGAL SEMINAR SERIES

Presented by:

Smith Peters Kalail Co., L.P.A.

- **April 5, 2017 – 9-10 a.m. Webinar Wednesday**
“What’s New at the State Employment Relations Board?”
Listen in to hear about SERB’s latest developments related to public sector labor relations.
- **May 11, 2017 – 9:00 a.m. to 11:00 a.m.**
David Smith will present with Squires Patton Boggs at the Spring Legal Update Seminar.
Location: ESC of Cuyahoga County; 6393 Oak Tree Blvd., Independence, OH 44131.
Register online: www.osconline.org.

OSC TO LAUNCH COMMODITY FOODS PROGRAM

OSC is working to expand services to assist member districts with using their federal entitlement dollars by obtaining bids, writing contracts for processed commodities, and/or helping direct entitlement funds to DOD (Department of Defense Fresh Fruit).

Additional program info and surveys will be circulated to schools to help determine specific commodities offered. For more information, please contact OSC Commodity Foods Consultant Kay Cook via kcook@osconline.org.

GCSSA Events: APRIL (RESCHEDULED) REGULAR IN-SERVICE MEETING **RESCHEDULED FROM JAN.**

Friday, April 7; 9:30-11 am

OSC 2017 Vendor Fair

Location: Holiday Inn - Rockside
(6001 Rockside Rd) Independence

Cost: FREE

OSC Assembly Meeting at 11:30 am

“Public Education Works!” Communications, Branding and Marketing Your District

Presented by John Rubesich, Superintendent, Ashtabula
County ESC



GCSSA Events: APRIL ANNUAL SPRING SOCIAL

Tuesday, April 25; 6:30 pm

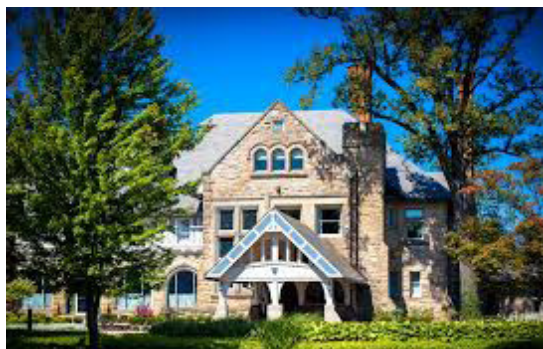
Location: Shoreby Club (40 Shoreby Drive, Bratenah)

Sponsors: Bricker & Eckler LLP,

RBC Capital Markets & PSI

Cost: \$35/person

Register online: www.gcssaohio.org.



Special thanks to our Spring Social Sponsors:



RBC Capital Markets



SOMETHING GOOD IS HAPPENING IN OUR SCHOOLS

By: William J. Koran

Superintendent

ESC of Medina County

The mission statement of the Educational Service Center of Medina County (ESCMC) states, “The ESC of Medina County will be the leader in providing services and products that promote excellence in education.” This statement is short and precise, but the staff of the ESC takes this mission seriously and consistently strives to provide valuable educational and support services to the school districts throughout Northeast Ohio who are served by the ESCMC. The ESC is committed to research and offers services that are high-quality and cost-effective for every district, continuously evaluating our level of service and exploring new avenues that will support and enhance our member districts.

The ESCMC is proud of the fact that we have been a provider of the Ohio Pre-Service Bus Driver Training Program since the inception of the statewide program in 1978. The Medina County program covers ten counties in Ohio that produce the most school bus drivers and van drivers in the state. During the 2015-16 school year our program consisted of 25 5-day classes where 977 school bus drivers were trained and 703 van drivers were certified. The purpose of the program is to ensure that all school bus drivers in Ohio are trained to meet all of the requirements as set by the Pupil Transportation Operation and Safety Rules. This program was recognized this past year as the School Bus Driver Training Program that ensures the highest level student safety in the United States.

Over the past several years the ESC has developed new programs that have become staples in our service offerings.

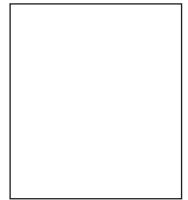
Once again, the Ohio Educators’ Symposium will be offered for four days in June. The keynote speaker will be Dr. Sylvia Rimm, noted psychologist and gifted and talented children’s advocate. This professional development opportunity for Ohio teachers and administrators will bring in top presenters from across Ohio who will conduct dozens of breakout sessions on gifted education, technology, diversity, and special needs. Two hours of graduate credit are available to participants through the University of Akron or Ashland University. Several hundred educators have participated in this offering over the past four years.

A new program that was launched this past August is “Project SEARCH.” This is a one-year internship program for students with disabilities in their last year of high school. The goal for each student enrolled in the program is to achieve competitive employment in the private sector at the end of the program. Each student in the program participates in a rotation of three internships within the host business monitored and guided by instructors from the ESCMC. The partner-host company for this year’s program is the Westfield Insurance Group.

The Educational Service Center of Medina County is proud of the accomplishments of our member districts, and the role ESC has played in assisting them in their endeavors. The ESCMC will continue to research and explore new or expanded services to meet the needs of our districts, their students and their teachers.



OSC/GCSSA
6393 Oak Tree Blvd., Suite 377
Independence, Ohio 44131



www.osconline.org



www.gcssaohio.org



**OSC BOARD MEETING MINUTES:
NOVEMBER 11**

**OSC Governing Board Meeting; November 11, 2016;
Approval of the following:**

- Approval of October 11 Board Meeting Minutes
- September 2016 Financial Report
- Approval of BMS CAT Agreement
- Approval of Bearcade Contract Addendum
- Approval of Shaw Renewal Agreement
- Approval of renewal of EASI Contract
- Approval of Sales Force Agreement
- Approval of Cloud Solutions Agreement
- Approval of renewal agreement with BPI Information Systems
- Approval of Paper Products Award
- Approval of Frontier Local Schools as a new OSC member
- Approval of Morrow County Board of DD as a new Natural Gas Program member
- Employment of a Food Commodity Coordinator
- Establish Effective Date of Employment for Admin Assistant

Discussion items:

- Regional Meetings & Advisory Meetings
- eBuy Marketplace
- OSC at OSBA Trade Show November 14 & 15 – Booth 1508 & 1510
- P4S & Natural Gas Program
- Commodity Program
- Local Produce
- Educational Programming

**GCSSA BOARD MEETING MINUTES:
NOVEMBER 11**

**The GCSSA Executive Committee Meeting; November, 2016;
Approval of the following:**

- October 11, 2016 GCSSA Board Meeting Minutes
- September 2016 Financial Report
- 50th Anniversary Financial Report

Discussion items:

- GCSSA Salary Survey
- Upcoming GCSSA Inservice Meetings

**OSC BOARD MEETING MINUTES:
DECEMBER 16**

**OSC Governing Board Meeting; December 16, 2016;
Approval of the following:**

- November 11, 2016 Board Meeting Minutes
- October 2016 Financial Report
- Recognition of unaudited OSC FY16 Financial Statements and Management's Discussion and Analysis Report
- Approval of Agreement with Precision Retirement Group (PRG)
- Approval of Longevity Step
- Approval of change in Utility Coordinator position and salary placement
- Approval of Monroeville Local Schools as a new OSC member
- Approval of Buckeye Local Schools (Ashtabula County) as a new Natural Gas Program member
- Approval to transfer Reserved \$100,000 from the Agency Fund to the General Fund
- Approval of Agreement with Hyatt Regency Columbus for discounted guest rooms for OSC members
- Approval of Agreement with Hyatt Place, Columbus/Worthington, for discounted guest rooms for OSC members
- Approval of Gasoline and Diesel Fuel Award

Discussion items:

- P4S: Letter of Credit & NOPEC
- eBuy Marketplace expansion
- OSC Trade Fair
- District Sponsored Charter Schools

**GCSSA BOARD MEETING MINUTES:
DECEMBER 16**

**The GCSSA Executive Committee Meeting; December 16, 2016;
Approval of the following:**

- November 11, 2016 Board Meeting Minutes

Discussion items:

- Salary Survey Update
- Membership Update
- Upcoming GCSSA Inservice Meetings