

OHIO SCHOOLS COUNCIL

Annual Report

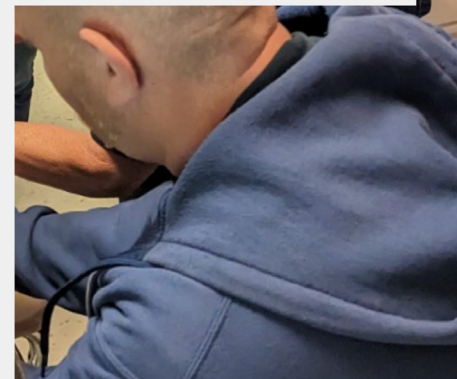
2022-23



NETWORKING
ENGAGEMENT
SAVINGS



Explore More



A message from our Executive Director



Networking. Engagement. Savings.

We are so proud of the work that our districts do for the students of Ohio! We, at the OSC, continue to work in support of our districts and communities. There are a number of key elements and themes that drove success for our districts and the Ohio Schools Council during the 2023 Fiscal Year. The 22-23 school year was an exciting year of financial savings for our districts and a year of listening, collaboration and strategic program development for the OSC. We saved our districts over \$15 million in natural gas costs and are on pace to save them over \$25 million in electricity costs. With the assistance of our newly-installed leadership team, we conducted 120 Membership Review Meetings, connecting districts with additional programs and savings. We welcomed another 12 districts to our family, bringing total membership to 283 school districts across northern Ohio.

Through the use of dynamic Networking Meetings, which we launched last fall, we were able to bring together more than 500 district staff members in various roles in an effort to grow, learn and share best practices. Attendees shared concerns, ideas and solutions through in-person meetings, zoom sessions, discussion boards, surveys and more.

The OSC, along with partners at Independence Local Schools and OASBO, were thrilled to host 45 districts this June to participate in the first-ever Maintenance and Custodial day. Hundreds of maintenance and custodial staff attended for an info-packed day of unique learning options and insightful professional development opportunities. The event was so successful that we've already set a date for June 12, 2024!

While still operating one of the largest natural gas purchasing and electricity groups in Ohio, the OSC has also added dozens of other programs including auction services, facility management software, public relations consulting, cafeteria refrigeration maintenance, safety tip line and so much more.

We hope you can take some time to read through our 2022-23 year in review to look for ways that your district can share in the many successes of others.

Let us know how we can assist your district in yet another exciting and successful school year.

Sincerely,

William J. Zelei

Executive Director
Ohio Schools Council

A handwritten signature in black ink, appearing to read 'William J. Zelei', is located at the bottom left of the page.



Our Team



William J. Zelei
Executive Director



Dennis L. Allen
Assistant Executive Director



Dennis Honkala
Assistant Executive Director



Chad Welker
Director of Business Services



Barb DelRosso
Utilities Manager



Jean Esther
Administrative Assistant



Sharon Finn
Administrative Assistant



Tom Lammers
Regional Liaison



Leah Nemeth
Marketing Manager



Tami Perkins
Administrative Assistant



Kelly Rocco
Program Manager



Denny Recker
Regional Liaison



Thomas Robey
Regional Liaison



Paul Smith
Regional Liaison



Larry Tomec
Director of Business Services



Diane Ward
LEEMC Program Manager



CUSTODIAL DAY SHINES WITH NETWORKING, COLLABORATION & SHARING OF BEST-PRACTICES

The OSC, along with partners at Independence Local Schools and OASBO were thrilled to host 45 districts this June to participate in the first-ever Maintenance and Custodial day.

The event, held at Independence Local Schools, featured a series of informative and engaging sessions highlighting customer service, summer cleaning procedures, staffing obstacles, cleaning standards and so much more.

A variety of vendors were in attendance including Gardiner Service Company, Capitol Aluminum and Glass Corp, Farnham Equipment Company, Shiffler Equipment Sales, Buckeye Cleaning Centers, Aramsco, Mars Electric, Hepner Filter, Chemsearch, Tremco, Nichols and Alco.

Using proceeds generated from vendor booth fees, the event successfully awarded \$450 student scholarships to 8 students from participating districts.

Save the date for our next Maintenance and Custodial Day: Wednesday, June 12, 2024.



“ Thanks for all of your hard work at the Custodian and Maintenance Leadership Conference. I, along with all of my colleagues, are appreciative of all the hard work that you put into this day. ”

*Larry Hamilton; Facilities Coordinator
Olmsted Falls City Schools*

OSC ENHANCES NETWORK TO PROVIDE CONTINUOUS SUPPORT, UPDATES AND TIMELY INFORMATION

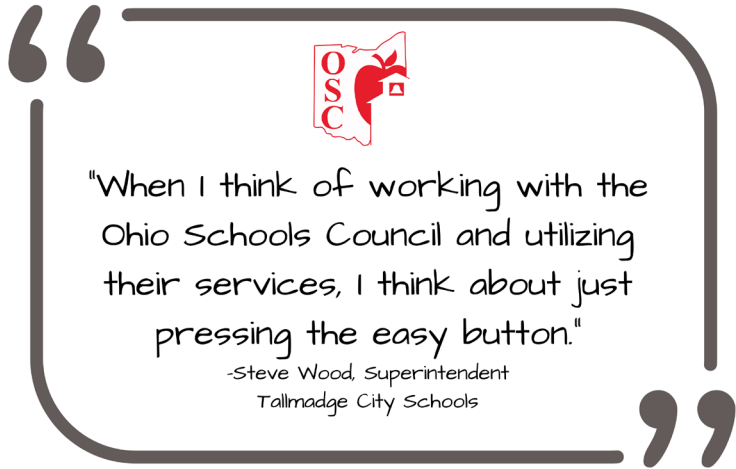
Over the past several months, the Ohio Schools Council has hosted hundreds of member districts in a wide-variety of comprehensive networking meetings.


The meetings, held both in-person and via zoom, provide an opportunity for district staff to discuss issues and share ideas in an informal setting.

Business Manager, Transportation, Safety, Food Service, and Maintenance Supervisor Network Groups meet every two months and collaborate using their own share drive, contact list, surveys and discussion board. The meetings provide an opportunity for districts to network with one another and share best practices.

In the coming year, the OSC looks to expand and enhance these opportunities by increasing access to preferred vendors, staying in line with the latest in collaborative technology and making it easier for members to connect and succeed.

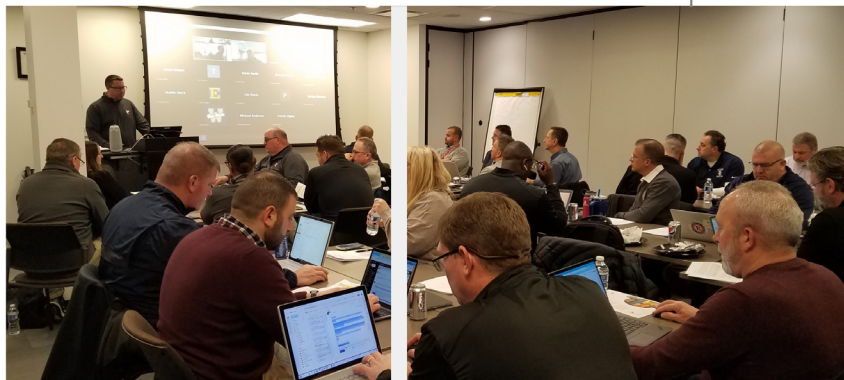
Visit osconline.org to view meeting dates and register!



“

"When I think of working with the Ohio Schools Council and utilizing their services, I think about just pressing the easy button."
-Steve Wood, Superintendent
Tallmadge City Schools
”

2022-23 OSC Network Meeting Attendees

515



NETWORKING

OHIO SCHOOLS COUNCIL

Year in Review

2022-23



MEMBERSHIP GROWTH

OSC welcomes 12 new members!

TOTAL MEMBERS

283



STUDENTS SERVED

600,000+



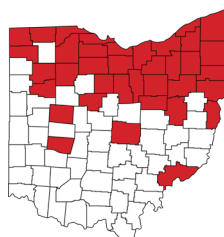
NEW MEMBERS

12



AFFILIATE MEMBERS

25

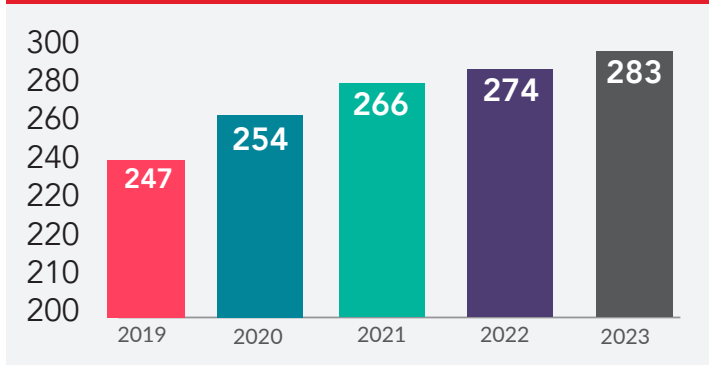


COUNTIES SERVED

37

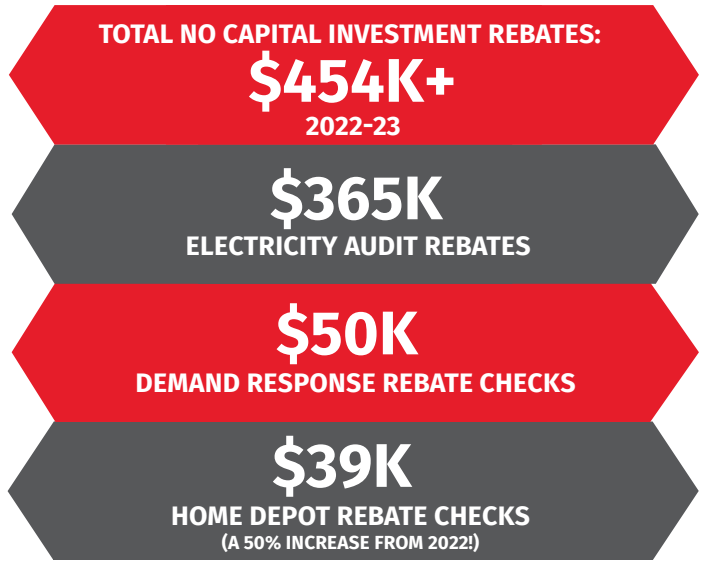
New Members: City of Fairview Park, Education Alternatives, Field Local Schools, Horizon Education Centers, Massillon City Schools, Niles City Schools, RG Drage Center Technical Center, Sandy Valley Local Schools, St. Albert the Great School, St. Columbkille School, Sylvania Schools and Windham Exempted Village Schools

OSC MEMBERSHIP GROWTH



NO CAPITAL INVESTMENT REBATE PROGRAMS

Easy ways districts earn cash back.



DISCOUNTED SUPPORT PROGRAMS

Volume discounts. Increased Savings.



DISCOUNTED SUPPORT PROGRAMS

*Exciting facts & figures...
from 2022-23.*

LAKE ERIE EDUCATIONAL MEDIA CONSORTIUM (LEEMC)

 **32K+**
BOOKS PURCHASED

\$95,781
IN SAVINGS

OSC districts **SAVED**
\$20K+
in Computer Technician Services



315
LEGAL HOTLINE
HOURS PURCHASED

\$18K+
in legal fee savings

OSC discounts up to 15-20% off average hourly attorney rate.



101 LIFE INSURANCE MEMBERS

6 NEW LIFE INSURANCE MEMBERS

\$2.1 million savings

in total annual premiums



3 HEALTH ALLIANCE MEMBERS

SAVED

\$89K

in annual premiums

This year, OSC welcomed 6 new life insurance members providing an easy way for districts to save big on rising insurance costs!

The OSC is proud to offer expert guidance and assistance for schools looking to bolster their building safety programs. Our staff is trained to assist with planning, assessments and a wide-variety of trainings...all at a low hourly rate.

SAFETY PLANNING:

164 buildings served

SAFETY ASSESSMENTS:

19 expert assessments performed

SAFETY TRAININGS:

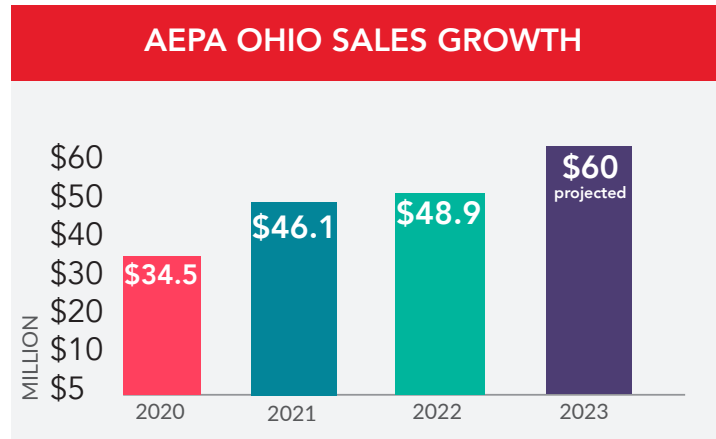
19 successful safety trainings performed



DISCOUNTED SUPPORT PROGRAMS

Volume discounts. Increased Savings.

OSC and other Ohio cooperative agencies' relationships with the Association of Educational Purchasing Agencies (AEPA) combines the purchasing power of 29 states to offer national pricing on even more quality products and premier services!
We're seeing unprecedented growth.



OSC UTILITY PROGRAMS

Provide savings and certainty.

HISTORICAL SAVINGS!

**We're on pace to provide
our members
\$40 Million in savings
on Natural Gas & Electricity!**

We saved our districts over \$15 million in natural gas costs and are on pace to save them over \$25 million in electricity costs.

OSC Utility programs offer savings, pricing certainty, protective covenants and legal assistance. This year, the OSC challenged the Columbia Gas (COH) proposed \$212 million increase in customer prices by devoting specialized legal services and expert witness testimony. The OSC and other organizations were successful in obtaining a 67% decrease in the COH's intended massive price hike.

New solutions on the horizon!

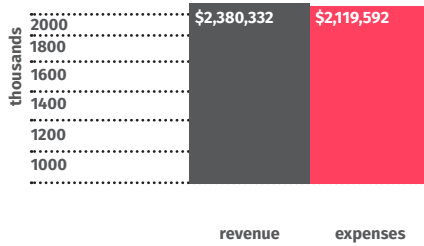
While still operating one of the largest natural gas purchasing and electricity groups in Ohio, the OSC has also added more than a dozen of other programs including auction services, facility management software, public relations consulting, cafeteria refrigeration maintenance, safety tip line and so much more.

2022-23 FINANCIALS

GENERAL FUND: ENDING CASH BALANCE

\$9,283,833

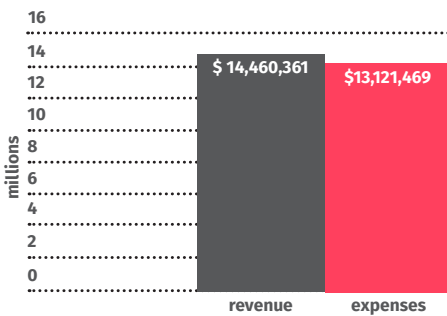
GENERAL FUND: REVENUE AND EXPENSES



AGENCY FUND: ENDING CASH BALANCE

\$3,402,545

AGENCY FUND: REVENUE AND EXPENSES



OSC GENERAL FUND:

Fiscal Year 23 provided the OSC with the opportunity to provide our districts with tremendous cost savings in Natural Gas (\$15 million) and Electricity (\$25 million) and to enhance our leadership team. In addition to continuing to meet the everyday needs of school districts, the OSC shifted its focus to listening, sharing and developing strategic programming.

We conducted 120 District Membership Review Meetings, connecting our valued members with revitalized programming options and new savings opportunities. We initiated expanded Networking Meetings, bringing together over 500 Business Managers, Food Service, Custodial-Maintenance and Transportation Supervisors to learn and share concerns, ideas, solutions and best practices through in-person and remote opportunities, discussion boards, surveys and more. Representatives from the Ohio Department of Education and the Ohio Department of Education and Workforce were also present to provide support to our members. In addition, we partnered with OASBO and Independence Local Schools to host 45 districts in a first-ever Maintenance and Custodial Academy.

The Ohio Schools Council has continued its steady growth, providing the OSC with the opportunity to serve 12 more districts, bringing total membership to 283 districts and educational institutions in 37 counties in northern Ohio. Through work at our Advisory Committee Meetings, Networking Meetings and through recommendations of our member districts, we have also added dozens of new programs including auction services, facility management software, bus routing software, bus discipline software, public relations consulting, cold storage monitoring, safety tip line and so much more. We appreciate the support of our Superintendents and Boards of Education in allowing staff to participate in the Advisory Committee Meetings and Networking Meetings.

In Fiscal Year 23, the OSC General Fund had Revenues of \$2,380,332 and Expenses of \$2,119,592. This resulted in a General Fund Year End Balance of \$9,283,833.

OSC AGENCY FUND:

In Fiscal Year 23 the OSC Agency Fund continued to handle the normal receipts and expenditures of the Natural Gas Program and Life Insurance Program. In FY 23, the Agency Fund had Revenues of \$14,460,361 and Expenditures of \$13,121,469. This resulted in an Agency Fund Year End Balance of \$3,402,545.

2022-23 Ohio Schools Council - Advisory Committee & Board

2022-23 OSC Board of Directors

Jack Thompson, Chairperson
Perry Local Schools-Lake
Franco Gallo, Vice Chairperson
ESC of Lorain County
Scott Goggin, Past Chairperson
Westlake City Schools
Fred Bolden, Director
Solon City Schools
Andrea Celico, Director
Cuyahoga Falls City Schools
David Heflinger, Director
Field Local Schools
Robert Hlasko, Director
ESC of Medina County
Robert Mengerink, Director
ESC of Northeast Ohio
Roxann Ramsey-Caserio, Director
North Ridgeville City Schools

2022-23 Advisory Committee (Central)

Colleen Aholt, Treasurer
Brooklyn City Schools
Steve Breckner, Business Manager
Strongsville City Schools
Dave Chambers, Treasurer
Medina City Schools
Bryan Christman, Treasurer
Shaker Heights City Schools

Tom Dreiling, Assistant Superintendent
Independence Local Schools
Aaron Ereditario, Business Manager
Bay Village City Schools
Jeffrey Grosse, Business Manager
Shaker Heights City Schools
Mike Householder, Business Manager
Tallmadge City Schools
David Kocevar, Business Manager
Westlake City Schools
Bradley Leyrer, Business Manager
Wickliffe City Schools
Greg Markus, Treasurer
Rocky River City Schools
Ryan O'Cull, Business Manager
Medina City Schools
Steve Wood, Superintendent
Tallmadge City Schools

2022-23 Advisory Committee (East)

Terry Armstrong, Treasurer
Newton Falls Ex Vill Schools
Mark Bello, Treasurer
Girard City Schools
Ryan Cene, Treasurer
Struthers City Schools
Steve Chiaro, Superintendent
Warren City Schools

Amber DeJulio, Treasurer
Hubbard Ex. Village Schools
Micki Egli, Superintendent
West Branch Local Schools
Adam Fisher, Treasurer
West Branch Local Schools
Traci Hostetler, Superintendent
ESC of Eastern Ohio
Robert Kearns, Business Manager
Youngstown City Schools
Robert Marino, Assistant Superintendent
Trumbull County ESC
Cheryl McArthur, Business Manager
Campbell City Schools
Pete Pirone, Superintendent
Struthers City Schools
Raymond Soloman, Superintendent
Hubbard Ex. Village Schools
Stephen York, Business Manager
Ravenna Schools

2022-23 Advisory Committee (West)

Anne Arnold, Treasurer
Gibsonburg Schools
Shane Baumgardner, Treasurer
Danbury Local Schools
Brad Deleruyelle, Treasurer
Pandora-Gilboa Local Schools

Matt Feasel, Treasurer
Pike-Delta-York Local Schools
Kevin Haight, Superintendent
Arlington Local Schools
Don Horstman, Superintendent
Ottawa-Glandorf Local Schools
Mark Kowalski, Superintendent
Liberty-Benton Local Schools
Ryan Lockwood, III, Treasurer
Springfield Local Schools (Lucas)
James Mapus, Business Manager
Perrysburg Ex. Village Schools
Bill Nye, Treasurer
Genoa Area Local Schools
Mel Rentschler, Superintendent
Allen East Local Schools
Brad Romano, Superintendent
New London Local Schools
Greg Rossman, Superintendent
Riverdale Local Schools
Jennifer Sudhoff, Treasurer
Benjamin Logan Local Schools
Cheryl Swisher, Treasurer
Defiance City Schools
Matt White, Superintendent
Hopewell-Loudon Schools
Jeff Young, Superintendent
Hancock County ESC

1:1 OSC MEMBERSHIP REVIEW MEETINGS UNCOVER UNDERUTILIZED PROGRAMMING AND SAVINGS OPPORTUNITIES

As our mission states, the Ohio Schools Council is your go-to resource for creating efficiencies and saving money. As a component of that mission, we were honored to spend a great deal of time this past year tuning into the direct needs of our member districts.

Through the use of dynamic 1:1 Membership Review meetings, the leadership team at OSC was able to provide 120 districts with a comprehensive and collaborative needs assessment. As a result, we were able to connect our members with valuable resources and recommendations while also looking at ways we can expand our services...all in an effort to meet the ever-changing needs of our districts and help them achieve success.

Moving forward, these meetings will serve as a valuable platform to inform, connect and expand our offerings as well as provide our members with enhanced opportunities on an annual basis.



“I was really looking forward to our Membership Review Meeting with the Ohio Schools Team and uncovering additional ways to save money as well as reviewing the programming and savings that we were already experiencing.”

*Shelley Monachino; Superintendent
Springfield Local Schools*



ENGAGEMENT

THE OSC DIFFERENCE: WE DON'T BUY OR SELL... WE FACILITATE

As we work together to grow our membership base, increase engagement and strengthen our relationships we are happy to report an increase in program participation for the 2022-23 Fiscal Year.

INCREASED ENGAGEMENT

This year, through the process of robust membership review meetings and enhanced networking opportunities, we were able to connect more members with more options for savings and success. Because of our enhanced purchasing power, districts turned to the OSC for assistance in stretching their ESSER funds and connecting them with valuable programs that put dollars back into their budgets. This resulted in a dramatic increase of No Capital Investment Rebate programs like our Electricity Audit program, which helped districts collect more than \$365,000 in rebate incentives in FY 2023.

New initiatives like our Grants Web Page, launched in the fall of 2022, allowed districts to become better-informed of diverse opportunities to fund new projects and create enhanced opportunities. Simple ideas like combining our wide variety of supplies into a robust Supply Catalog placed easy buying solutions directly into the hands of school leaders looking to improve their facilities and boost the learning environment.

ENHANCED PURCHASING POWER

Through its robust catalog of more than 45 commodity groups, AEPA provides savings on a wide variety of products and services, reduced administrative time, and pre-bid contract prices. The organization combines the purchasing power of 29 states to offer national pricing on even more quality products and premier services. As ESSER funding was still available to districts, 2022-23 provided a great opportunity to take advantage of these pre-bid, competitive catalogs.

“OSC guided our Administrative Team through the no capital investment rebate opportunity by auditing our bills. As a result, we were able to secure \$35,268.23 additional dollars in rebates for the district.”
-Steve Chiaro, Superintendent
Warren City Schools



OSC members utilized these contracts for a variety of services this year including roofing, athletic equipment, furniture, and more.

GREATER SAVINGS

As a result of our efforts, we are proud to have helped our districts continue to save time and valuable resources this year. We don't buy or sell... we facilitate. That's the OSC difference!

Moving into FY 24, please know that the OSC will be here to support you and will continue to innovate to meet the needs of your school district.



"By engaging in a Membership Review Meeting, my district and the OSC worked together to find a \$15,000 grant for which we were eligible. Can you believe it?!? A \$15,000 meeting!"

-Cajon Keeton
Treasurer, Benton-Carroll-Salem Schools



SAVINGS

2022-23 OHIO SCHOOLS COUNCIL MEMBERS

Akron Public Schools
Allen East Local Schools
Alliance City Schools
Amherst Ex. Village Schools
Anthony Wayne Local Schools
Arcadia Local Schools
Archbold Area Schools
Arlington Local Schools
Ashland City Schools
Ashtabula Area City Schools
Ashtabula County ESC
Ashtabula County Technical & Career Center (A-Tech)
Auburn Career Center
Aurora City Schools
Austintown Local Schools
Avon Lake City Schools
Avon Local Schools
Ayersville Local Schools
Barberton City Schools
Bay Village City Schools
Beachwood City Schools
Beaver Local Schools
Bedford City Schools
Bellevue City Schools
Benjamin Logan Local Schools
Benton-Carroll-Salem Schools
Berea City Schools
Berkshire Local Schools
Black River Local Schools
Bloomfield-Mespo Local Schools
Boardman Local Schools
Bowling Green City Schools
Brecksville-Broadview Heights City Schools
Brookfield Local Schools
Brooklyn City Schools
Brunswick City Schools
Bryan City Schools
Buckeye Local Schools (Ashtabula)
Buckeye Local Schools (Jeff.)
Buckeye Local Schools (Medina)
Bucyrus City Schools
Campbell City Schools
Canfield Local Schools
Canton City Schools (Stark)
Cardinal Local Schools
Central Local Schools
Chagrin Falls Ex. Village Schools
Champion Local Schools
Chardon Local Schools
Chippewa Local Schools
Clearview Local Schools
Cleve. Hts.-Univ. Hts. City Schools
Cleveland Metropolitan Schools
Cloverleaf Local Schools
Clyde-Green Springs Schools
Columbia Local Schools
Columbiana County Career & Technical Center
Conneaut Area City Schools
Copley-Fairlawn City Schools
Cory-Rawson Local Schools
Coventry Local Schools
Crestwood Local Schools
Cuyahoga County Board of DD
Cuyahoga Falls City Schools
Cuyahoga Heights Local Schools
Cuyahoga Valley Career Center
Dalton Local Schools
Danbury Local Schools
Defiance City Schools
Defiance County Board of DD
East Cleveland City Schools
East Liverpool City Schools
Eastwood Local Schools
Edison Local Schools (Berlin-Milan)
Educational Service Center of the Western Reserve
EHOVE Career Center
Elyria City Schools
ESC of Eastern Ohio
ESC of Lake Erie West
ESC of Lorain County
ESC of Medina County
ESC of Northeast Ohio
Euclid City Schools
Evergreen Local Schools
Fairport Harbor Ex. Village Schools
Fairview Park City Schools
Field Local Schools
Findlay City Schools
Firelands Local Schools
Fremont City Schools
Frontier Local Schools
Garfield Heights City Schools
Geauga County Board of DD
Geneva Area City Schools
Genoa Area Local Schools

Gibsonburg Schools
Girard City Schools
Grand Valley Local Schools
Green Local Schools (Summit)
Hancock County ESC
Hicksville Ex. Village Schools
Highland Local Schools (Medina)
Hopewell-Loudon Schools
Hubbard Ex. Village Schools
Hudson City Schools
Huron City Schools
Independence Local Schools
Jackson Local Schools
Jackson-Milton Local Schools
James A. Garfield Local Schools
Jefferson Area Local Schools
Joseph Badger Schools
Kenston Local Schools
Kent City Schools
Keystone Local Schools
Kirtland Local Schools
LaBrae Local Schools
Lake County Board of DD/Deepwood
Lake Local Schools (Wood)
Lakewood City Schools
Lakota Local Schools (Sandusky)
Liberty Local Schools (Trumbull)
Liberty-Benton Local Schools
Lisbon Ex. Village Schools
Lorain City Schools
Lorain County Board of DD (Murray Ridge Center)
Lorain County JVS
Lordstown Local Schools
Lowellville Schools
Madison Local Schools (Richland)
Madison Local Schools (Lake)
Mahoning County Board of DD
Mahoning County Career and Tech Center
Manchester Local Schools (Summit)
Mansfield City Schools
Maple Heights City Schools
Mapleton Local Schools
Maplewood Career Center
Margaretta Local Schools
Massillon City Schools
Mathews Local Schools
Mayfield City Schools
McComb Local Schools
Medina City Schools
Medina County Board of DD/Windfall School
Medina County Career Center
Mentor Public Schools
Mid-Ohio ESC
Midview Schools
Mogadore Local Schools
Monroeville Local Schools
New London Local Schools
New Philadelphia City Schools
Newton Falls Ex Vill Schools
Niles City Schools
Nordonia Hills City Schools
North Baltimore Local Schools
North Central Ohio ESC
North Olmsted City Schools
North Point ESC
North Ridgeville City Schools
North Royalton City Schools
Northwest Ohio ESC
Northwestern Local Schools (Wayne)
Northwood Schools
Norton City Schools
Norwalk City Schools
Oberlin City Schools
Olmsted Falls City Schools
Orange City Schools
Oregon City Schools
Orrville City Schools
Otsego Local Schools
Ottawa Hills Local Schools
Ottawa-Glandorf Local Schools
Painesville City Local Schools
Pandora-Gilboa Local Schools
Parma City Schools
Penta Career Center
Perkins Local Schools
Perry Local Schools (Lake)
Perrysburg Ex. Village Schools
Pettisville Local Schools
Pike-Delta-York Local Schools
Plain Local Schools
Poland Local Schools
Polaris Career Center
Port Clinton City Schools
Portage County Board of DD
Positive Education Program (PEP)

Putnam County ESC
Pymatuning Valley Local Schools
Ravenna Schools
Revere Local Schools
RG Drage Career Technical Center (Stark County Area JVS)
Richmond Heights Local Schools
Rittman Exempted Village Schools
River Valley Local Schools
Riverdale Local Schools
Riverside Local Schools (Lake)
Rocky River City Schools
Rootstown Local Schools
Rossford Ex. Village Schools
Sandusky City Schools
Sebring Local Schools
Shaker Heights City Schools
Sheffield-Sheffield Lake City Schools
Solon City Schools
South Central Local Schools
South Euclid Lyndhurst Schools
South Range Local Schools
Southeast Local Schools (Portage)
Southwest Licking Local Schools
Springfield City Schools (Clark)
Springfield Local Schools (Summit)
Springfield Local Schools (Lucas)
Springfield Local Schools (Mahoning)
Stow-Munroe Falls City Schools
Streetsboro City Schools
Strongsville City Schools
Struthers City Schools
Summit County Developmental Disabilities Board (Summit DD)
Summit ESC
Swanton Local Schools
Sylvania Schools
Tallmadge City Schools
Tiffin City Schools
Triway Local Schools
Trumbull Career & Technical Center
Trumbull County Board of DD - Fairhaven School
Trumbull County ESC
Twinsburg City Schools
Vanguard-Sentinel Career & Technology Centers
Vermilion Local Schools
Wadsworth City Schools
Warren City Schools
Warrensville Heights City Schools
Washington Local Schools
Waterloo Local Schools
Wauseon Ex Village Schools
Wayne County Schools Career Center
Weathersfield Local Schools
Wellington Ex. Village Schools
West Branch Local Schools
West Geauga Local Schools
West Holmes Local Schools
Western Reserve Local Schools (Huron)
Western Reserve Local Schools (Mahoning)
Westlake City Schools
Wickliffe City Schools
Willard City Schools
Willoughby-Eastlake City Schools
Windham Exempted Village Schools
Wood County ESC
Woodmore Local Schools
Woodridge Local Schools
Wooster City Schools
Youngstown City Schools

AFFILIATE MEMBERS

City of Cleveland
City of Cleveland Heights
City of Fairview Park
City of Lyndhurst
City of Mentor
City of Richmond Heights
City of Shaker Heights
City of Willoughby
Cleveland Heights-University Heights Public Library
Cleveland Metroparks
Education Alternatives
Global Village Academy
Hathaway Brown School
Hawken School
Hebrew Academy of Cleveland
Horizon Education Centers
Lakeland Community College
Medina County Commissioners
St. Albert the Great
St. Angela Merici School
St. Bernadette
St. Columbkille School
St. Helen School
Sts. Joseph & John Interparochial School
Urban Community School



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www.osconline.org



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